



Our approach to doing business

- Customer service-focused.
- Strong technical expertise.
- Willingness to build long-term relationships.

Range of Coverage

We underwrite a broad range of primary, full value and excess of loss structures – with a preference for primary layers.

We are able to provide coverage for a broad range of peril types including:

All Risks.

FLEXA only.

Named Perils.

NAT CAT only.

Excess layer appetite is occupancy specific e.g. we do not write excess of loss composite panel risks.

Primary Clients, Sectors and Territories

We underwrite a worldwide Direct and Facultative portfolio excluding the U.S.; although we can consider incidental U.S. exposures, where part of a non-U.S. domiciled multi-territory risk, or non-U.S. buy outs of a USA domiciled insured.

We are a recognised open market lead with strong technical knowledge across a diverse range of occupancies and geographies (including the UK). Occupancies range from offices, hotels and municipality risks through to risk managed, higher hazard operational risks. We can also underwrite business in heavily NAT CAT exposed territories.

We underwrite Delegated Authority business, primarily in Canada and Australia, with a focus on building long term relationships with our Coverholders where we can optimise the underwriting.

Maximum Line Sizes

Any One Risk

US\$25m

Critical Cat

US\$10m

Binder Business

£10m







Property Key Contacts

Underwriting

Paul Keeley

Vice President, Head of Property pkeeley@archinsurance.com +44 (0) 7881 266038

Keith Osborne

Underwriting Manager kosborne@archinsurance.com +44 (0) 7540 200934

Victoria Stopford-Claremont

Underwriting Manager vstopford-claremont@archinsurance.com +44 (0) 7551 416239

Lauren Featherstone

Underwriter
Ifeatherstone@archinsurance.com
+44 (0) 7826 671260

Craig Cafferty

Senior Underwriter ccafferty@archinsurance.com +44 (0) 7795 222514

Bradley Knapp

Class Underwriter bknapp@archinsurance.com +44 (0) 7769 366421

\$2bn

Andrew Norman

Class Underwriter anorman@archinsurance.com +44 (0) 7796 665677

Claims

Adam Murray

Claims Manager - First Party amurray2@archinsurance.com +44 (0) 7884 865978

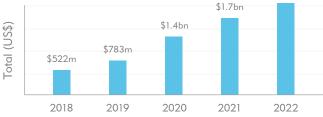
Helen Axon

Senior Claims Adjuster haxon@archinsurance.com +44 (0) 7827 289058

Arch Insurance International in the London Market

We continue to strengthen our presence in the market and increase our relevance to our brokers. In 2023, we plan to continue to grow our GWP across more than 20 lines of business and our aim is become a top 10 London Market insurer, based on GWP, in the next three years. Based on our current trajectory, we are on track:

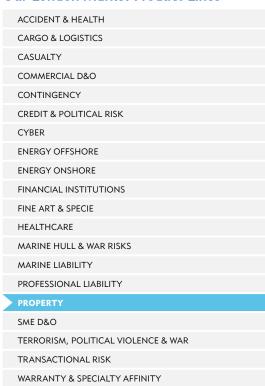
GWP Growth



In Lloyd's, in addition to strong capacity growth through Syndicate 2012 and Syndicate 1955, we are maintaining our split-stamp strategy as well as further developing our lead capacity in many of our business lines.

Our strategy is founded upon our commitment to high levels of service and responsive underwriting that underpin our Pursuing Better Together® brand promise.

Our London Market Product Lines



Pursuing Better Together®

Pursuing Better Together encapsulates how we always aspire to do business at Arch Insurance.

It is an approach that is based on collaboration, responsiveness and a genuine commitment to continually raising the bar.

It is our promise to our brokers, colleagues and other partners to:

- Listen, share insights and work together to deliver informed solutions.
- Build trusting, respectful and responsive relationships.
- Understand your goals and explore possibilities together.

Arch Insurance International

5th Floor, 60 Great Tower Street, London, EC3R 5AZ www.archinsurance.com/international

- in linkedin.com/company/arch-insurance-europe
- @ArchInsInt
- slipcase.com/company/arch-insurance
- vimeo.com/archinsurance