



Our approach to doing business

- Customer service-focused.
- Strong technical expertise.
- Willingness to build long-term relationships.

Range of Coverage

Primary and excess coverage, on a lead or follow basis, across a broad range of areas. Available first and third party coverages include:

All Risks – Institute Time Clauses, American Institute Hull Clauses, Nordic Plan etc.

Builders Risk Clauses – Institute, American Institute, Nordic plan etc.

 $IV/Freight\ Interest/TLO.$

Limited Conditions.

Marine War – Institute, American Institute, Nordic plan etc.

Primary Clients, Sectors and Territories

Worldwide coverage across numerous sectors including, but not limited to:

- Established ship-owners operating in all sectors.
- Construction and Repair Yards.
- Financial Institutions.
- HNW yacht owners.

Maximum Line Size

Any One Risk Hull US\$50m

Marine War **US\$75m**





Marine Hull & War Risks Key Contacts

Underwriting

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Claims

Steve Turvey

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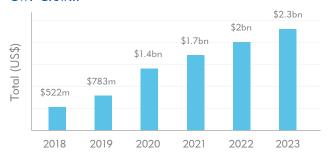
Adam Murray

Claims Manager - First Party amurray2@archinsurance.com +44 (0) 7884 865978

Arch Insurance International in the London Market

We continue to strengthen our presence in the market and increase our relevance to our brokers. We plan to continue to grow our product lines with an aim to become a top 10 insurer, based on GWP. Analysis of our current trajectory shows we are on track:

GWP Growth



In Lloyd's, in addition to strong capacity growth through Syndicate 2012 and Syndicate 1955, we are maintaining our split-stamp strategy as well as further developing our lead capacity in many of our business lines.

Our strategy is founded upon our commitment to high levels of service and responsive underwriting that underpin our Pursuing Better Together® brand promise.

Our London Market Product Lines

ACCIDENT & HEALTH
CARGO & LOGISTICS
CASUALTY
COMMERCIAL D&O
CONTINGENCY
CREDIT & POLITICAL RISK
CYBER
ENERGY OFFSHORE
ENERGY ONSHORE
FINANCIAL INSTITUTIONS
FINE ART & SPECIE
HEALTHCARE
INTANGIBLE ASSETS – INTELLECTUAL PROPERTY
MARINE HULL & WAR RISKS
MARINE LIABILITY
PROFESSIONAL LIABILITY
PROPERTY
SME D&O
TERRORISM, POLITICAL VIOLENCE & WAR
TRANSACTIONAL RISK
WARRANTY & SPECIALTY AFFINITY

Pursuing Better Together®

Pursuing Better Together encapsulates how we always aspire to do business at Arch Insurance.

It is an approach that is based on collaboration, responsiveness and a genuine commitment to continually raising the bar.

It is our promise to our brokers, colleagues and other partners to:

- Listen, share insights and work together to deliver informed solutions.
- Build trusting, respectful and responsive relationships.
- Understand your goals and explore possibilities together.

Arch Insurance International

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