



## Our approach to doing business

- Strong technical expertise through experienced and knowledgeable underwriting and claims staff.
- Open-minded with a broad risk appetite.
- Responsive service based on a thorough understanding of our customers' needs.

## Range of Coverage

Lead or excess layer coverage across a broad range of areas including:

Hospital Professional Liability.

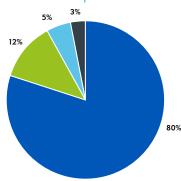
Long-term Care.

Miscellaneous/Allied.

Physician Professional Liability.

Umbrella Liability.

### Our business split:



■ US Large Hospitals/ Health Systems

■ US Long-term Care & Allied Health

US Physicians Excess

■ AUS Medical Professional Liability

## Primary Clients, Sectors and Territories

Coverage, primarily for U.S. and Australian domiciled clients, across numerous sectors including, but not limited to:

- Regional and National Health Systems.
- University Teaching Hospitals.
- Standalone Medical Centres.
- Children's Hospitals.
- Community Hospitals.
- Long-term Acute Care/ Rehab.
- Psychiatric/ Behavioural.
- Nursing Homes.

## Maximum Line Size

Any One Risk US\$10m





## **Healthcare Key Contacts**

### **Underwriting**

#### James Barrett

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### **Claims**

#### Sian Martin

Claims Manager – Casualty & Healthcare smartin@archinsurance.com +44 (0) 7415 420 037

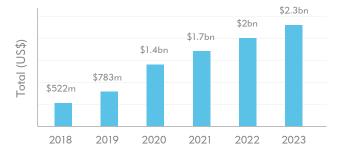
Sheena Hooda – Senior Claims Handler shooda@archinsurance.com +44 (0) 7917 520 408

Cassandra McAlary – Claims Handler cmcalary@archinsurance.com

### Arch Insurance International in the London Market

We continue to strengthen our presence in the market and increase our relevance to our brokers. We plan to continue to grow our product lines with an aim to become a top 10 insurer, based on GWP. Analysis of our current trajectory shows we are on track:

### **GWP Growth**



In Lloyd's, in addition to strong capacity growth through Syndicate 2012 and Syndicate 1955, we are maintaining our split-stamp strategy as well as further developing our lead capacity in many of our business lines.

Our strategy is founded upon our commitment to high levels of service and responsive underwriting that underpin our Pursuing Better Together® brand promise.

#### Our London Market Product Lines

Our London Market Product Lines
ACCIDENT & HEALTH
CARGO & LOGISTICS
CASUALTY
COMMERCIAL D&O
CONTINGENCY
CREDIT & POLITICAL RISK
CYBER
ENERGY OFFSHORE
ENERGY ONSHORE
FINANCIAL INSTITUTIONS
FINE ART & SPECIE
HEALTHCARE
INTANGIBLE ASSETS – INTELLECTUAL PROPERTY
MARINE HULL & WAR RISKS
MARINE LIABILITY
PROFESSIONAL LIABILITY
PROPERTY
SME D&O
TERRORISM, POLITICAL VIOLENCE & WAR
TRANSACTIONAL RISK

# Pursuing Better Together®

Pursuing Better Together encapsulates how we always aspire to do business at Arch Insurance.

It is an approach that is based on collaboration, responsiveness and a genuine commitment to continually raising the bar.

It is our promise to our brokers, colleagues and other partners to:

- Listen, share insights and work together to deliver informed solutions.
- Build trusting, respectful and responsive relationships.
- Understand your goals and explore possibilities together.

#### Arch Insurance International

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WARRANTY & SPECIALTY AFFINITY

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