



# Our approach to doing business

- Clarity, consistency and conviction.
- A desire to build long-term relationships.
- Strong technical expertise and lead capabilities.

### Range of Coverage

Creative underwriting solutions for:

Primary/Excess.

Lead/Follow.

Cyber/Property Damage.

Tech and Media E&O.

We have the ability to write on both Lloyd's and Company Market paper.

## **Key Territories**

We have appetite spanning the UK, Europe, Australia, the US and LatAm, along with a strong international presence.

## **Primary Clients and Sectors**

Worldwide coverage across a broad range of industries, based on the network security maturity of the proposer. This includes, but is not limited to:

- Energy and Utilities.
- Financial services.
- Healthcare (inc. Pharma).
- Manufacturing.
- Retail and Leisure.
- Tech and Media.

### Maximum Line Size

Any One Risk US\$20m

CAD\$20m €20m







## **Cyber Key Contacts**

### Underwriting

#### Marcus Breese

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#### James Ingram

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#### **Claims**

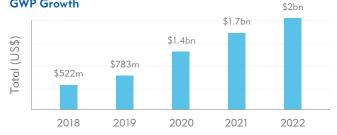
#### Darren Vye

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#### Arch Insurance International in the London Market

We continue to strengthen our presence in the market and increase our relevance to our brokers. In 2023, we plan to continue to grow our GWP across more than 20 lines of business and our aim is become a top 10 London Market insurer, based on GWP, in the next three years. Based on our current trajectory, we are on track:

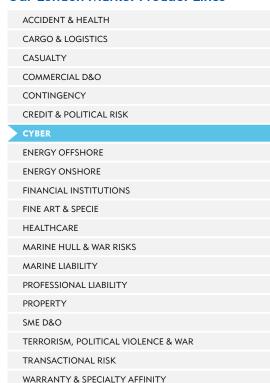
#### **GWP Growth**



In Lloyd's, in addition to strong capacity growth through Syndicate 2012 and Syndicate 1955, we are maintaining our split-stamp strategy as well as further developing our lead capacity in many of our business lines.

Our strategy is founded upon our commitment to high levels of service and responsive underwriting that underpin our Pursuing Better Together® brand promise.

#### **Our London Market Product Lines**



# Pursuing Better Together®

Pursuing Better Together encapsulates how we always aspire to do business at Arch Insurance.

It is an approach that is based on collaboration, responsiveness and a genuine commitment to continually raising the bar.

It is our promise to our brokers, colleagues and other partners to:

- Listen, share insights and work together to deliver informed solutions.
- Build trusting, respectful and responsive relationships.
- Understand your goals and explore possibilities together.

#### Arch Insurance International

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- linkedin.com/company/arch-insurance-europe
- @ArchInsInt
- slipcase.com/company/arch-insurance
- vimeo.com/archinsurance