

## Commercial D&O

### Our approach to doing business

- Strong technical expertise.
- Customer service-focused.
- Willingness to build long-term relationships.

### Range of Coverage

Primary and excess coverage, on a lead or follow basis, across a range of specialist areas:

**Primary or Excess Directors & Officers Liability** (Side AB, Side C coverage).

**Primary or Excess Side A** (including Difference in Conditions).

**Public Offering of Securities Insurance (POSI).**

Other ancillary coverage including:  
**Commercial Crime, Employment Practices Liability and Fiduciary Liability.**

We will also consider manuscript wording upon request.

### Primary Clients, Sectors and Territories

Coverage for public and private international companies of all sizes, with a focus on those domiciled in the UK, Europe, Australia/New Zealand, and North America. Risks considered in all international territories, subject to licensing.

Core target industries include, but are not limited to:

- Construction/Engineering.
- Defense/ Aerospace.
- Hospitality.
- Manufacturing.
- Real Estate Investment Trusts (REITs).
- Retail.
- Transportation/Logistics.

We will also consider providing solutions for unique transactional situations or post-claim opportunities.

### Maximum Line Sizes

**Any One Risk**

£25m  
AU\$25m  
€25m  
US\$25m

## Commercial D&O Key Contacts

### Underwriting

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### Claims

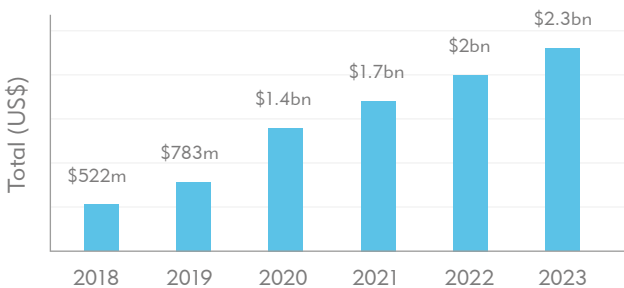
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### Arch Insurance International in the London Market

We continue to strengthen our presence in the market and increase our relevance to our brokers. We plan to continue to grow our product lines with an aim to become a top 10 insurer, based on GWP. Analysis of our current trajectory shows we are on track:

#### GWP Growth



In Lloyd’s, in addition to strong capacity growth through Syndicate 2012 and Syndicate 1955, we are maintaining our split-stamp strategy as well as further developing our lead capacity in many of our business lines.

Our strategy is founded upon our commitment to high levels of service and responsive underwriting that underpin our Pursuing Better Together® brand promise.

### Pursuing Better Together®

Pursuing Better Together encapsulates how we always aspire to do business at Arch Insurance.

It is an approach that is based on collaboration, responsiveness and a genuine commitment to continually raising the bar.

It is our promise to our brokers, colleagues and other partners to:

- Listen, share insights and work together to deliver informed solutions.
- Build trusting, respectful and responsive relationships.
- Understand your goals and explore possibilities together.

### Our London Market Product Lines

ACCIDENT & HEALTH
CARGO & LOGISTICS
CASUALTY
<b>COMMERCIAL D&amp;O</b>
CONTINGENCY
CREDIT & POLITICAL RISK
CYBER
ENERGY OFFSHORE
ENERGY ONSHORE
FINANCIAL INSTITUTIONS
FINE ART & SPECIE
HEALTHCARE
INTANGIBLE ASSETS – INTELLECTUAL PROPERTY
MARINE HULL & WAR RISKS
MARINE LIABILITY
PROFESSIONAL LIABILITY
PROPERTY
SME D&O
TERRORISM, POLITICAL VIOLENCE & WAR
TRANSACTIONAL RISK
WARRANTY & SPECIALTY AFFINITY

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