



# Our approach to doing business

- Develop and nurture long term relationships based on responsive service, reliability and trust.
- Solution-led, with an open mind to innovative structures, different product types and diverse geographies.
- Strong technical expertise with a collaborative and data-driven approach to providing informed solutions.

# Range of Coverage

Primary coverage on a lead or follow basis across a broad range of perils within the class, including:

Comprehensive non-payment or non-delivery cover for public or private counterparties across a range of structures (including non-trade related transactions, reverse repo's and sovereign bonds).

Full suite of Political Risk cover including:

- Breach of Contract and Arbitration Award Default.
- Confiscation.
- Currency Inconvertibility/Non-Transfer.
- Expropriation.
- Lenders' Interest.
- Licence Cancellation.
- Nationalisation of Foreign Assets.
- Political Violence and War.

Unfair or Fair (political) calling of contract bonds.

# **Primary Clients, Sectors and Territories**

Worldwide coverage across numerous sectors including:

- Energy, Oil & Gas.
- Financial Services.
- Infrastructure/Transport.
- Protein/Agriculture.
- Sovereign.
- Trading Companies.
- Utilities.

Primary clients include:

- Banks.
- Exporters.
- Financial Institutions.
- Multilaterals.
- Traders.

# Maximum Line Size

## US\$60m

Maximum Tenors up to 15 years







# **Credit & Political Risk Key Contacts**

## **Underwriting**

#### **Ed Cornish**

Head of Credit & Political Risk ecornish@archinsurance.com +44 (0) 7468 718300

#### Tim Watson

Senior Underwriter twatson@archinsurance.com +44 (0) 7748 110815

#### **Conor Shelley**

Underwriter cshelley@archinsurance.com +44 (0) 7388 967537

#### Tom Staley

Assistant Underwriter tstaley@archinsurance.com +44 (0) 7833 094172

#### **Claims**

#### Barbara Rizzi

Chief Claims Officer brizzi@archinsurance.com +44 (0) 7887 051806

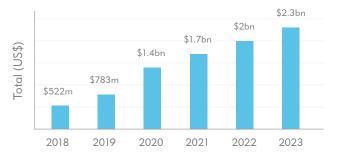
#### Laura Brahams

Claims Manager Ibrahams@archinsurance.com +44 (0) 7990 006681

### Arch Insurance International in the London Market

We continue to strengthen our presence in the market and increase our relevance to our brokers. We plan to continue to grow our product lines with an aim to become a top 10 insurer, based on GWP. Analysis of our current trajectory shows we are on track:

#### **GWP Growth**



In Lloyd's, in addition to strong capacity growth through Syndicate 2012 and Syndicate 1955, we are maintaining our split-stamp strategy as well as further developing our lead capacity in many of our business lines.

Our strategy is founded upon our commitment to high levels of service and responsive underwriting that underpin our Pursuing Better Together® brand promise.

## **Our London Market Product Lines**

ACCIDENT & HEALTH
CARGO & LOGISTICS
CASUALTY
COMMERCIAL D&O
CONTINGENCY
CREDIT & POLITICAL RISK
CYBER
ENERGY OFFSHORE
ENERGY ONSHORE
FINANCIAL INSTITUTIONS
FINE ART & SPECIE
HEALTHCARE
INTANGIBLE ASSETS – INTELLECTUAL PROPERTY
MARINE HULL & WAR RISKS
MARINE LIABILITY
PROFESSIONAL LIABILITY
PROPERTY
SME D&O
TERRORISM, POLITICAL VIOLENCE & WAR
TRANSACTIONAL RISK
WARRANTY & SPECIALTY AFFINITY

# Pursuing Better Together®

Pursuing Better Together encapsulates how we always aspire to do business at Arch Insurance.

It is an approach that is based on collaboration, responsiveness and a genuine commitment to continually raising the bar.

It is our promise to our brokers, colleagues and other partners to:

- Listen, share insights and work together to deliver informed solutions.
- Build trusting, respectful and responsive relationships.
- Understand your goals and explore possibilities together.

#### Arch Insurance International

10 Fenchurch Avenue, London, EC3M 5BN www.archinsurance.com/international

- in linkedin.com/company/arch-insurance-europe
- X @ArchInsInt
- slipcase.com/company/arch-insurance
- vimeo.com/archinsurance