



Core Appetite Series

Financial & Professional Lines

Pursuing Better Together. It is our promise to our brokers to:

- Listen, share insights and work together to deliver informed solutions.
- Build trusting, respectful and responsive relationships.
- Understand your goals and explore possibilities together.

Our Financial and Professional Lines products are suitable for a comprehensive range of businesses, looking for either Professional Indemnity or Management Liability insurance cover. The in-depth knowledge of our regional underwriters and a wide-reaching risk appetite makes these products relevant across most industry sectors.

Accountants:

Accountancy firms where the insured is a specialist and focused on:

- Accountancy and Audit work for unquoted Companies and Small Traders
- Bookkeeping and HR payroll
- Management Consultancy

Architects:

- Individual contract values to £10m
- Domestic and Commercial projects

Design & Construct:

Building Services, Electrical and General Contractors with:

- Full in-house design
- Contingent exposures: TP design on behalf of the insured
- Construction only exposures
- High value individual contract limits

Engineers:

- Building services engineers
- Heating and ventilation
- Electrical and mechanical engineers

IT/Tech:

- Bespoke development of software
- Hardware installation and maintenance
- Risks with licenses for third party shrink wrapped and customized software
- Training and consultancy services

Media:

- Advertising agents
- Marketing consultancy & research
- PR & Design

Recruitment Consultants:

(Permanent and Temporary placements) Placement of staff within the following sectors:

- Clerical, IT/Tech
- Catering staff
- Any other professional staff e.g. accountants, insurance, architects etc.

Surveyors:

- Estate and letting agents
- Property Management
- Auctioneers
- Building and Quantity Surveyors

Miscellaneous:

- Broad A-Z appetite with nil excess where appropriate

Excess Layers:

- Up to £5m placement

Free Contract Review Service for all Arch Construction Policyholders

- Arch Insurance UK have secured the services of DWF LLP to provide free legal advice to their SME Construction, Architect and Engineering Policyholders on appointments, collateral warranty documents or novation agreements to assess whether the terms of these are likely to impact on their Professional Indemnity Insurance protection. Further details provided with quotations.

Financial & Professional Lines



Martin Joyce

Head of Financial Lines, UK Regions
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Martin Joyce has responsibility for financial lines across the UK Regional Trading Offices, the core of which is our growing regional presence in the UK Commercial PI market. Martin joined Arch in January 2019 following the acquisition of the UK Regional Division from the Ardonagh Group.

When Martin joined Arch he held a similar position developing the PI, Management Liability and SME proposition to market. Martin has 30 years in the industry with the last 14 in Financial Lines where he managed the DUAL Corporate Risks regional business for close to 10 years.

Colin Railton

Senior PI Underwriter – North
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Colin has responsibility for all PI business into Arch Manchester and Leeds branches. He joined ARCH in January 2019 following the acquisition of the UK Regional Division from the Ardonagh Group.

Prior to that Colin has over 20 years experience as underwriter and senior underwriter for QBE and HCC.

Paul Carragher

Senior PI Underwriter – Scotland and NI
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Paul Carragher is a Senior PI underwriter within the UK Regional Trading team, with specific responsibility for Scotland and Northern Ireland.

Paul joined Arch in November 2019 having previously held Financial Lines underwriting positions with Zurich, Novae and RSA over the last 25 years.

David Filtness

Senior Underwriter – South
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David Filtness has responsibility for PI across the south and south east of England into 5 Arch regional offices. David joined Axiom Underwriting to grow a regional book of PI in July 2015 and into Arch via the acquisition of Axiom in April 2019.

David has over 23 of insurance experience and 21 years in PI, firstly in broking (including Aon and A J Gallagher) before moving into underwriting in 2012.

Gerry Bowditch

Senior Underwriter – Midlands and West
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Gerry Bowditch is a Senior PI Underwriter within the UK Regional Trading team, with specific responsibility for Midlands, West and Wales region. Gerry joined Arch in October 2019 having previously held Financial Lines Senior Development Underwriting positions at RSA, AIG, Brit and a broker owned MGA prior to joining Arch.

With over 30 years of experience Underwriting regional PI, developing brokers relationships & managing binding authorities Gerry is an established presence in the regional PI market.