



# Arch Insurance International Product Overviews



Pursuing  
Better  
Together®

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## Accident & Health

### Our approach to doing business

- Broad risk appetite.
- Commitment to building long-term relationships.
- Solution-led combined with strong technical expertise.

### Range of Coverage

Primary and excess cover across a broad range of areas including:

**Accidental Death, Permanent and Temporary Total Disablement.**

**Individual or Group Policies for Accident and Sickness.**

**Sports Disability and Career Ending Injuries.**

**Yacht Crew.**

### Primary Clients, Sectors and Territories

Worldwide coverage across numerous sectors including, but not limited to:

- Entertainers.
- Financial Institutions.
- Key Personnel and High Net Worth Individuals.
- Sports Individuals, Teams and Organisations.

### Maximum Line Sizes

**Any One Person**  
**US\$6m**

**Any One Event**  
**US\$30m**

## Accident & Health Key Contacts

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## Arch Insurance International in the London Market

We continue to strengthen our presence in the market and increase our relevance to our brokers. In 2023, we plan to continue to grow our GWP across more than 20 lines of business and our aim is become a top 10 London Market insurer, based on GWP, in the next three years. Based on our current trajectory, we are on track:

### GWP Growth



In Lloyd's, in addition to strong capacity growth through Syndicate 2012 and Syndicate 1955, we are maintaining our split-stamp strategy as well as further developing our lead capacity in many of our business lines.

Our strategy is founded upon our commitment to high levels of service and responsive underwriting that underpin our Pursuing Better Together® brand promise.

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TRANSACTIONAL RISK
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- Understand your goals and explore possibilities together.

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## Casualty

### Our approach to doing business

- Responsive service and quick decision-making.
- Open-minded with a broad risk appetite, combined with strong technical expertise.
- Commitment to building long-term relationships.

#### Range of Coverage

As a recognised lead market, we provide primary, umbrella and/or excess liability cover across a broad range of areas, including:

**General Liability** – Public Liability, Products Liability, Sudden & Accidental Pollution Liability and Employers Liability for multiple trades worldwide.

**Energy Liability** – Onshore and offshore construction and operational policies for Power Generation, Renewable Energy, Utilities, and Upstream, Midstream and Downstream Oil & Gas activities.

**Environmental Impairment Liability** – Contractors Pollution Liability and Site Pollution Liability.

**Product Recall Liability** – Product Recall, Product Guarantee, Financial Loss in conjunction with Products Liability.

#### Primary Clients, Sectors and Territories

Worldwide coverage across multiple different sectors, with solutions developed for SME businesses through to multi-national clients with a global risk profile.

#### Maximum Line Sizes

**General Liability**  
US\$40m

**Energy Liability**  
Onshore  
US\$40m  
Offshore  
US\$30m

**Environmental Impairment Liability**  
US\$10m

**Product Recall Liability**  
US\$15m

## Casualty Key Contacts

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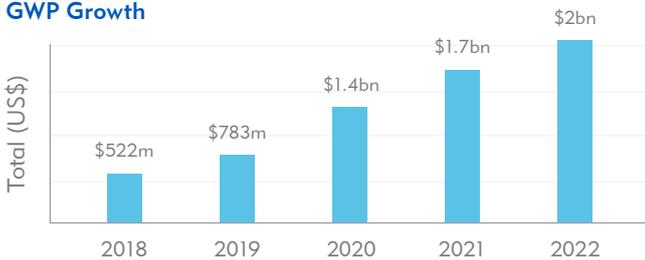
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## Commercial D&O

### Our approach to doing business

- Strong technical expertise.
- Customer service-focused.
- Willingness to build long-term relationships.

### Range of Coverage

Primary and excess coverage, on a lead or follow basis, across a range of specialist areas:

**Primary or Excess Directors & Officers Liability** (Side AB, Side C coverage).

**Primary or Excess Side A** (including Difference in Conditions).

**Public Offering of Securities Insurance (POSI).**

Other ancillary coverage including:  
**Commercial Crime, Employment Practices Liability and Fiduciary Liability.**

We will also consider manuscript wording upon request.

### Primary Clients, Sectors and Territories

Coverage for public and private international companies of all sizes, with a focus on those domiciled in the UK, Europe, Australia/New Zealand, and North America. Risks considered in all international territories, subject to licensing.

Core target industries include, but are not limited to:

- Construction/Engineering.
- Defense/ Aerospace.
- Hospitality.
- Manufacturing.
- Real Estate Investment Trusts (REITs).
- Retail.
- Transportation/Logistics.

We will also consider providing solutions for unique transactional situations or post-claim opportunities.

### Maximum Line Sizes

**Any One Risk**

£25m  
AU\$25m  
€25m  
US\$25m

## Commercial D&O Key Contacts

### Underwriting

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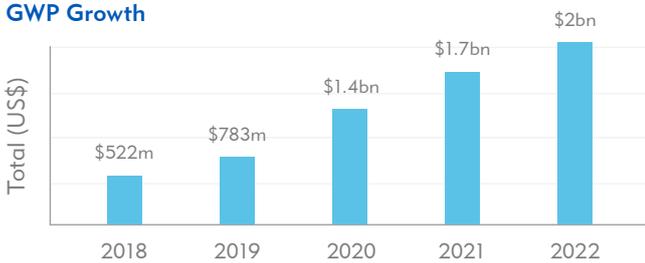
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-  [vimeo.com/archinsurance](https://vimeo.com/archinsurance)

# Contingency

## Our approach to doing business

- Commitment to broker service with highly experienced, market leading underwriters who are empowered to make quick decisions.
- Broad risk appetite with the ability to deploy substantial capacity.
- Strong technical expertise with a data-driven, solution-led approach, combined with innovative bespoke underwriting to respond to clients' specific needs.

### Range of Coverage

**Advertising agents** – commercial advertisers package, death and disgrace.

**Event cancellation** – major events, sports, trade shows, conferences & exhibitions, music, theatre.

**Event liability** – public liability and employers' liability (excluding U.S. market).

**Film production** – film producers indemnity, property and cast buy backs.

**Non appearance** – music tours, theatre, key speakers, confidential life and judicial delay.

**Prize indemnity** – probability games, games of skill, games of chance, over redemption.

**Transmission cover for live virtual events** – event organisers if a transmission failure disrupts or cancels a virtual event.

**Weather** – pluvius, prize promotions, cost containment, income stabilisation.

### Primary Clients, Sectors and Territories

Worldwide coverage across numerous sectors including, but not limited to:

- Advertisers.
- Broadcasters.
- Event organisers.
- Media companies.
- Promotion agencies.
- Sponsors.

### Maximum Line Sizes

**Event Cancellation** – US\$25m standard events, US\$57.5m major events

**Non-appearance** – US\$10m

**Terrorism and political violence for events** – US\$25m standard events, US\$57.5m major events

**Transmission cover for live virtual events** – US\$5m

**Prize indemnity** – US\$5m

**Weather** – US\$5m

**Advertising agents** – US\$5m

**Film productions** – US\$15m

**Event liability** – £25m public liability, £10m employers' liability

## Contingency Key Contacts

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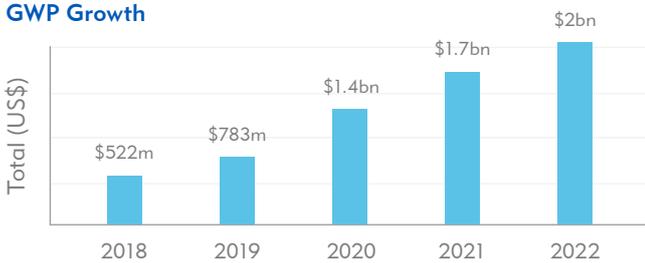
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# Cyber

## Our approach to doing business

- Clarity, consistency and conviction.
- A desire to build long-term relationships.
- Strong technical expertise and lead capabilities.

### Range of Coverage

Creative underwriting solutions for:

**Primary/Excess.**

**Lead/Follow.**

**Cyber/Property Damage.**

**Tech and Media E&O.**

We have the ability to write on both Lloyd's and Company Market paper.

### Primary Clients and Sectors

Worldwide coverage across a broad range of industries, based on the network security maturity of the proposer. This includes, but is not limited to:

- Energy and Utilities.
- Financial services.
- Healthcare (inc. Pharma).
- Manufacturing.
- Retail and Leisure.
- Tech and Media.

### Key Territories

We have appetite spanning the UK, Europe, Australia, the US and LatAm, along with a strong international presence.

### Maximum Line Size

**Any One Risk**  
**US\$20m**  
**CAD\$20m**  
**€20m**

## Cyber Key Contacts

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## Financial Institutions

### Our approach to doing business

- Strong technical expertise.
- Customer service-focused.
- Willingness to build long-term relationships.

#### Range of Coverage

Primary and excess coverage, on a lead or follow basis, across a range of specialist areas:

**Blended PI/Crime.**

**Blended PI/Crime/D&O.**

**Excess Stand Alone Crime.**

**Excess Stand Alone PI.**

**POSI.**

**Stand Alone D&O (including Side A Difference in Conditions).**

We will also consider manuscript wording upon request.

#### Primary Clients, Sectors and Territories

Worldwide coverage across numerous sectors including, but not limited to:

##### Primary or

##### Excess Blended:

- Asset managers.
- Hedge Funds.
- Private Equity.
- Venture Capital.
- Wealth Managers.

##### Excess D&O:

- Banks.
- Building Societies.
- Challenger Banks.
- Fintech.
- Insurance Companies.
- Payment Processors.
- Real Estate and Property Investors.
- Stock Exchanges and Market Infrastructure.

#### Maximum Line Sizes

##### Any One Risk

£20m

AU\$20m

€20m

US\$20m

## Financial Institutions Key Contacts

### Underwriting

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### Claims

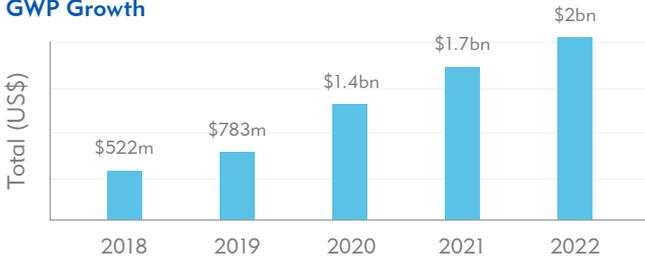
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- Understand your goals and explore possibilities together.

#### Arch Insurance International

5th Floor, 60 Great Tower Street, London, EC3R 5AZ  
www.archinsurance.com/international

-  [linkedin.com/company/arch-insurance-europe](https://www.linkedin.com/company/arch-insurance-europe)
-  [@ArchInsLtd](https://twitter.com/ArchInsLtd)
-  [slipcase.com/company/arch-insurance](https://slipcase.com/company/arch-insurance)
-  [vimeo.com/archinsurance](https://vimeo.com/archinsurance)



## Professional Liability

### Our approach to doing business

- Customer service-focused.
- Strong technical expertise.
- Willingness to build long-term relationships.

### Range of Coverage

We provide primary and excess coverage for both large complex risks and smaller accounts on a lead or follow basis, across a range of specialist areas.

In addition to underwriting traditional professions on market-leading proprietary forms, we can also provide non-standard coverages and manuscript bespoke policy wordings where required.

### Key Territories

We have appetite spanning the UK, Europe and Australia along with a strong international presence, subject to licensing requirements.

### Primary Clients and Sectors

Worldwide coverage across numerous sectors including, but not limited to:

- Accountants.
- Architects/Engineers.
- Design and Construction.
- Insurance Brokers.
- Intellectual Property.
- Lawyers.
- Management Consultants.
- Surveyors.

### Maximum Line Sizes

#### Any One Risk

£15m  
US\$20m  
€15m

## Professional Liability Key Contacts

### Underwriting

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**Jack Baker** Underwriter

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**Chiara Nardi** Underwriter

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### Claims

**Barbara Rizzi** Head of Claims

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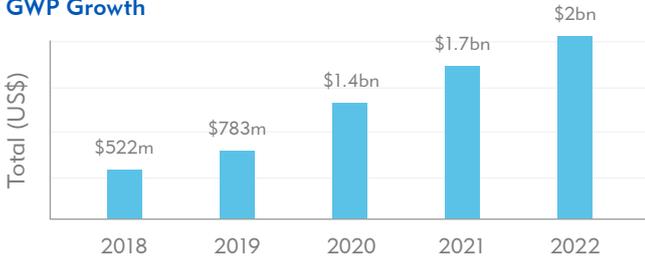
**Darren Vye** Claims Manager

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+44 (0) 7506 051149

### Arch Insurance International in the London Market

We continue to strengthen our presence in the market and increase our relevance to our brokers. In 2023, we plan to continue to grow our GWP across more than 20 lines of business and our aim is become a top 10 London Market insurer, based on GWP, in the next three years. Based on our current trajectory, we are on track:

#### GWP Growth



In Lloyd’s, in addition to strong capacity growth through Syndicate 2012 and Syndicate 1955, we are maintaining our split-stamp strategy as well as further developing our lead capacity in many of our business lines.

Our strategy is founded upon our commitment to high levels of service and responsive underwriting that underpin our Pursuing Better Together® brand promise.

### Our London Market Product Lines

ACCIDENT & HEALTH
CARGO & LOGISTICS
CASUALTY
COMMERCIAL D&O
CONTINGENCY
CREDIT & POLITICAL RISK
CYBER
ENERGY OFFSHORE
ENERGY ONSHORE
FINANCIAL INSTITUTIONS
FINE ART & SPECIE
HEALTHCARE
MARINE HULL & WAR RISKS
MARINE LIABILITY
<b>PROFESSIONAL LIABILITY</b>
PROPERTY
SME D&O
TERRORISM, POLITICAL VIOLENCE & WAR
TRANSACTIONAL RISK
WARRANTY & SPECIALTY AFFINITY

## Pursuing Better Together®

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[v](https://www.vimeo.com/archinsurance) vimeo.com/archinsurance



## SME D&O

### Our approach to doing business

- Strong technical expertise.
- Customer service-focused.
- Willingness to build long-term relationships.

#### Range of Coverage

Primary and excess coverage, on a lead or follow basis, across a range of specialist areas:

**Management Liability including D&O, Corporate Legal Liability, Crime coverages, Employment Practices Liability and Fiduciary Liability.**

**Individual Directors Liability (IDL).**

**Public Officials.**

**Gross Negligence and Gross Negligence for Medical Professionals.**

#### Additional Coverage Benefits

Our Public Officials, Gross Negligence and Gross Negligence for Medical Professionals policy wordings are specially tailored to address the unique exposures faced by individuals and entities in Italy.

#### Primary Clients, Sectors and Territories

Worldwide coverage across numerous sectors including, but not limited to:

- All international SME companies, with focus on those domiciled in the UK, Europe or Australia.
- All Italian risks requiring D&O, PO, GN or GN for Medical Professionals coverage.
- Management Liability for private companies (including, charities, not-for-profits, private equity portco's and residents' associations) domiciled in the UK, Europe or Australia.

#### Maximum Line Sizes

##### Any One Risk

£15m

€15m

AU\$15m

## SME D&O Key Contacts

### Underwriting

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### Claims

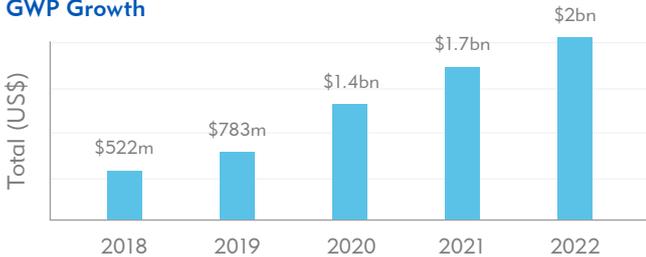
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**Laura Brahams**  
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## Terrorism, Political Violence & War

### Our approach to doing business

- Customer service-focused with a standard quote turnaround time of under 24 hours.
- Strong technical expertise and solution orientated for even the most challenging risks.
- Look to build long-term and lasting relationships with brokers and clients.

### Range of Coverage

We underwrite on a lead or follow basis, individually and on a portfolio basis, across a broad range of areas including:

**Terrorism:** Terrorism & Sabotage.

**SRCCMD:** Strikes, Riots, Civil Commotion & Malicious Damage.

**Political Violence:** Insurrection, Revolution, Rebellion, Mutiny and/or Coup d'Etat.

**War:** Civil War & Inter-state War.

**NCBR:** Nuclear, Chemical, Biological and Radiological.

**Terrorism Liability.**

**Organised Crime.**

### Primary Clients, Sectors and Territories

We provide worldwide coverage, including the UK\*, across a broad range of sectors including:

- Construction.
- CPE
- Fine Art and Exhibitions.
- Financial Institutions.
- Government-owned entities.
- Hotels.
- Leisure and Entertainment.
- Manufacturing.
- Mining.
- Oil and Gas.
- Power and Utilities.
- Residential.
- Retail.
- Transport and Infrastructure.

We have the ability to write on Company stamp (also within the EU).

\*Arch is not a member of Pool Re.

### Maximum Line Sizes

**Any One Risk**

**US\$80m**

**US\$10m** in respect of NCBR

## Terrorism, Political Violence & War Key Contacts

### Underwriting

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### Claims

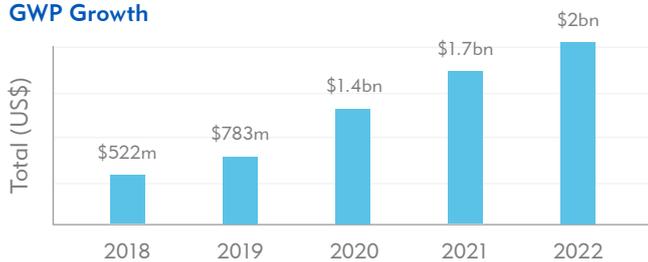
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