



We strive to be your first call for property and casualty (P&C) solutions by providing a comprehensive, customized and convenient approach to insuring private equity (PE) firms and PE-backed companies. We offer multi-line P&C products and differentiate through a team of dedicated PE underwriters who value long term, holistic relationships across all lines of business.

PRODUCTS

- Workers' compensation.
- Automobile liability and physical damage.
- General and product liability.
- Property.
- Umbrella or excess liability.

CUSTOMER PROFILE

- Middle market clients, typically with \$10M to \$1B+ in annual revenues.
- Target portfolio company industries include:
 - Financial and business services.
 - Healthcare.
 - Hospitality.
 - Commercial real estate.
 - Manufacturing.
 - Retail.
 - Service.
 - Technology, telecommunications and media.
 - Wholesale and distribution.

PROGRAM STRUCTURE

- Minimum account premium of \$100,000.
 - Casualty
 - Guaranteed cost and low-end loss sensitive.
 - Multiple flexible rating options.
 - Loss responsive and fixed dividend plans available for Workers Compensation.
 - Property
 - Policy limit up to \$150M.
 - Covers United States, including its territories and possessions. Foreign locations cannot be included.
 - Comprehensive all-risk form, clear definitions, and boiler and machinery fully embedded.

DISTRIBUTION

- Limited and preferred distribution model.

RISK CONTROL

- Dedicated risk control manager and support team with extensive PE knowledge and experience.
- Fully customizable suite of services for Private Equity including developing, implementing and monitoring risk control programs for complex, international, national accounts. Ability to assess level of management system's effectiveness with identifying risks and opportunities to maximize efficiencies and profitability. Additional expertise in industrial hygiene, health & safety gap analysis, leadership training, fleet program best practices, compliance program development and training.
- Complimentary access to a comprehensive platform provided by Zywave that contains a wide range of Private Equity specific resources designed to help insureds with a variety of safety, training, risk management, HR and compliance support.

CLAIMS

- Dedicated claim account managers and liaisons, responsible for account management, service and oversight.
- Major case claim specialists to assist in strategic management of high exposure cases.
- Preferred partnerships with third party administrators.

Seamless coordination and integration with other products including:

- Cyber.
- Directors and Officers.
- Employment Practices.
- Fidelity.
- Fiduciary.
- General Partnership.
- Kidnap and Ransom.
- Multinational.
- Professional.
- Surety.
- Transactional Risk.

Key Differentiators

- Limited and preferred distribution model.
- Specialized PE underwriting, risk control and claims teams.
- Strategic partnerships with PE firms and ability to write complete portfolio programs.
- Multidisciplinary underwriting approach and seamless coordination with specialty lines.
- Focus on speed, responsiveness and flexibility.

THE ARCH DIFFERENCE



Specialized
Expertise



Responsiveness



Consistency



Tailored
Customer Needs



Relationship
Oriented

To learn more, visit us at [archinsurance.com](https://www.archinsurance.com)

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