



Pursuing  
Better  
Together<sup>®</sup>

**Property  
Excess & Surplus**

[archinsurance.com](https://archinsurance.com)

Arch E&S Property offers practical solutions for difficult risks, including those generally avoided by the broader commercial property market.

## PRODUCTS

- Primary/Ground-up/Excess.
- Shared & Layered.
- Single Peril/Difference in Conditions – CAT exposed risks.
- Builders' Risk – lower hazard.
- Special Risks.
  - Vacant and idle facilities.
  - Higher Hazard Non-CAT Occupancies.
  - Primary Residential.

## CUSTOMER PROFILE

- Healthcare Services – hospital, nursing home, assisted living.
- Hospitality – hotels, motels, country clubs and restaurants.
- Manufacturing/processing.
- Real estate schedules – residential properties, shopping centers, office buildings, warehouses.
- Course of construction risks and renovation projects (non-structural).
- Equipment and property floaters.
- Entertainment – theaters/amphitheatres, sports complexes.
- Financial Services.
- Houses of worship.
- Municipalities.
- Programs needing additional capacity.
- Risks exposed to catastrophic perils.
- School Districts – elementary, secondary, colleges and universities.
- Vacant buildings.
- Warehouses and distribution centers.

## COVERAGES AVAILABLE

- All risks.
- Single peril/Difference in conditions coverages for earthquake, flood or wind.
- Equipment breakdown available as an additional coverage.

## FEATURES

- Tailored programs.
- Practical solutions for challenging situations.
- Flexible policy wordings.
- Programs needing additional capacity.
- Domestic jurisdictions only.
- Wide array of deductible and self-insured retention options.
- Preferred AOP deductible: \$10K per occurrence. Can go to \$5K minimum under special circumstances.
- CAT deductible minimums: varies by zone.

## CAPACITY

- Up to \$25M in limits.
- \$20,000 minimum premium, except \$25,000 higher hazard facility.

## DISTRIBUTION

- We are a wholesale only market with wholesale only producers.

## SUBMISSION GUIDELINES

Your submission should include:

- Risk specifications, including desired layering, target pricing and expiring carrier/program information.
- Description of properties, including all COPE information, process hazards and specific underwriting issues affecting coverage(s) requested.
- Five year loss history.
- Up to date detailed insurance to value statements in Excel format.
- Any past loss prevention information available, including risk control recommendations.
- Business Interruption worksheets for manufacturing/processing and hospitality business.

## SERVICE DELIVERY

- Our in-house claims professionals have extensive experience handling most types of losses and are dedicated to providing customized, responsive customer service to each insured.
- Risk Control personnel, available to provide value added risk control services and support.

We develop “first call” relationships with our producers and nurture long-term relationships through responsive and disciplined underwriting. Our underwriters average in excess of 20 years of diverse insurance experience, so we understand the market – regardless of market direction.

### E&S Property Benefits

- Financial strength and a stable market.
  - A.M. Best: A+ XV.
  - Standard & Poor’s: A+.
- Knowledgeable and experienced staff.
- Broad underwriting appetite.
- Relationship focused on key partnerships.
- Thirty day policy issuance turnaround on primary/ground-up Arch policy forms.
- Quick turnaround on quotes.
- Flexible and open-minded.
- Collaborative with our producers.
- Creative solutions.

### THE ARCH DIFFERENCE



Individual Account Underwriting



Responsiveness



Consistency



Long-Term View



Growth Minded

To learn more, visit us at [archinsurance.com](https://archinsurance.com)

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