



Casualty

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Arch Insurance Canada Ltd. Casualty team offers customized coverage and delivers solutions for clients and brokers across targeted industry segments. Our experienced underwriters are dedicated to creating longstanding partnerships with our customers. We offer tailored solutions for your casualty needs, writing primary, lead umbrella, excess liability and fleet auto for a broad array of businesses. Our objective is to provide an exceptional level of underwriting expertise and service that makes partnering with Arch both productive and rewarding.

# **PRODUCTS**

- Primary General Liability.
- Umbrella & Excess.
- Wrap-Up Liability.
- Fleet & Garage Auto (not available on a stand-alone basis).

### **FEATURES**

- Up to \$25M combined capacity.
- Maximum Fleet Auto and Garage capacity \$2M.
- A.M. Best: A+ Rated.

# **CUSTOMER PROFILE**

Our typical clients have unbundled program structures and value long-term relationships.

#### **Target Customer Segments:**

- Manufacturing.
- Construction.
- Hospitality/Casinos.
- Retail and Wholesale.
- Realty.
- Services.

#### Generally not a market for:

- Residential building contractors/developers.
- Pharmaceutical/Nutraceutical product manufacturing.
- Nursing homes/assisted-living facilities.
- Firearms.
- Hospitals, first response clinics, invasive medical products.
- Tobacco.
- Aviation and/or aviation parts manufacturing.
- Taxi, livery services.

# **DISTRIBUTION**

 Limited distribution to appointed retail brokers.

## **CLAIMS**

- Highly experience, technically strong team of claim professionals.
- Local leadership authority and decision making.
- Flexibility and ability to work directly with broker and client with preferred adjudication model/vendor.
- Exceptional customer service based on clients' unique needs.



### **Service Commitment:**

- Initial contact within 48 hours of receipt of the submission.
- Binders issued within 24 hours of effective date.
- Primary policies issued within 30 days. Excess policies issued within five days of receipt and acceptance
  of the underlying policy.

# **Casualty Benefits**

- Strong focus on account underwriting in collaboration with other Arch business units.
- Ability to coordinate U.S. admitted coverages through Arch Insurance in the United States.
- Individual account approach vs. portfolio underwriting.
- Easy access to experienced underwriting staff with the ability to offer:
  - Numerous years of experience in various lines with emphasis on complex risks.
  - Flexible and solution oriented underwriting approach.
  - Manuscript/customized endorsements.
  - Empowered underwriting with quick decision making for complex problems.
- Relationship focused on key broker partnerships.

## THE ARCH DIFFERENCE



Individual Account Underwriting



Specialized Expertise



Superior Service



Responsiveness



Empowered Decision-Making



Limited Distribution

To learn more, visit us at archinsurance.com

#### **National Contacts**

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