



We strive to be your first call for property and casualty (P&C) solutions by providing a comprehensive, customized and convenient approach to insuring private equity (PE) firms and PE-backed companies. We offer multi-line P&C products and differentiate through a team of dedicated PE underwriters who value long term, holistic relationships across all lines of business.

### PRODUCTS

- Workers' compensation.
- Automobile liability and physical damage.
- General and product liability.
- Property.
- Umbrella or excess liability.

### CUSTOMER PROFILE

- Middle market clients, typically with \$10M to \$1B+ in annual revenues.
- Target portfolio company industries include:
  - Financial and business services.
  - Healthcare.
  - Hospitality.
  - Commercial real estate.
  - Manufacturing.
  - Retail.
  - Service.
  - Technology, telecommunications and media.
  - Wholesale and distribution.

### PROGRAM STRUCTURE

- Minimum account premium of \$100,000.
- Casualty
  - Guaranteed cost and low-end loss sensitive.
  - Multiple flexible rating options.
- Property
  - Policy limit up to \$150M.
  - Covers United States, including its territories and possessions. Foreign locations cannot be included.
  - Comprehensive all-risk form, clear definitions, and boiler and machinery fully embedded.

### DISTRIBUTION

- Limited and preferred distribution model.

### RISK CONTROL

- Dedicated risk control manager and support team with extensive PE knowledge and experience.
- Fully customizable risk control programs.
- Complimentary interactive safety management tool in conjunction with J. J. Keller.

### CLAIMS

- Dedicated claim account managers and liaisons, responsible for account management, service and oversight.
- Major case claim specialists to assist in strategic management of high exposure cases.
- Preferred partnerships with third party administrators for primary casualty lines.

### Seamless coordination and integration with other Arch products including:

- Cyber.
- Directors and Officers.
- Employment Practices.
- Fidelity.
- Fiduciary.
- General Partnership.
- Kidnap and Ransom.
- Professional.
- Surety.
- Transactional Risk.

### Key Differentiators

- Limited and preferred distribution model.
- Specialized PE underwriting, risk control and claims teams.
- Strategic partnerships with PE firms and ability to write complete portfolio programs.
- Multidisciplinary underwriting approach and seamless coordination with specialty lines.
- Focus on speed, responsiveness and flexibility.

## THE ARCH DIFFERENCE



Specialized  
Expertise



Responsiveness



Consistency



Tailored  
Customer Needs



Relationship  
Oriented

To learn more, visit us at [archinsurance.com](http://archinsurance.com)

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