



Pursuing  
Better  
Together<sup>®</sup>

**Marine Overview**

[archinsurance.com](https://archinsurance.com)

Arch Insurance offers tailored marine solutions supported by underwriting expertise, flexibility and a creative approach to complex risks. Our broad coverage is enhanced by integrated claims and risk control services. Backed by Arch's financial strength, we prioritize strong broker relationships through reliable, responsive service and build trust through ease of doing business.

## TARGET APPETITE

### INLAND MARINE

- Transportation and Logistics.
- Warehouse Legal Liability.
- Mobile Property and Equipment.
- Port Risks.
- Rolling Stock.

### OCEAN MARINE HULL & LIABILITY

- Marine Contractors.
- Shipyards and Marine Trades Subcontractors.
- Terminal Operators/Stevedores/Wharfingers.
- Marina Operators and Boat Dealers.
- Vessel Owners/Charterers.

### INLAND MARINE CONSTRUCTION

- Builder's Risk for new projects and non-structural renovations.
- Noncombustible construction.
- Project specific or Master Builder's Risk programs.

### OCEAN MARINE CARGO

- Manufacturers.
- Importers/Exporters.
- Distributors.
- Stock Throughputs including retail stock exposures.

## PRODUCT HIGHLIGHTS

- Lead, quota-share, and excess capabilities.
- Distribution: admitted and non-admitted capabilities.
- Ability to write on Arch proprietary, broker-issued, market or manuscript forms.
- Financial strength: A.M. Best: A+ XV rated.

## THE ARCH INSURANCE DIFFERENCE



Specialized  
Expertise



Creativity



Relationship  
Oriented



Superior Service



Tailored  
Customer Needs

To learn more, visit us at [archinsurance.com](https://archinsurance.com)

### National Contacts

#### Jeff Kaufmann

Executive Vice President,  
Marine

D: 339 970 3750

[jkaufmann@archinsurance.com](mailto:jkaufmann@archinsurance.com)

#### Connie Harwell

Senior Vice President,  
Head of Cargo

D: 201 743 3887

[charwell@archinsurance.com](mailto:charwell@archinsurance.com)

#### Frank Cecere

Senior Vice President,  
Head of Hull & Marine Liability

D: 201 297 6354

[fcecere@archinsurance.com](mailto:fcecere@archinsurance.com)

#### Richard Pye

Senior Vice President,  
Head of Inland Marine

D: 312 761 3017

[rpye@archinsurance.com](mailto:rpye@archinsurance.com)

© 2025 Arch Insurance Group Inc. All rights reserved 9/8/25

Insurance coverage is underwritten by one or more member companies of Arch Insurance Group in North America, which consists of (1) Arch Insurance Company (a Missouri corporation, NAIC #11150) with admitted assets of \$12.55 billion, total liabilities of \$9.67 billion and surplus to policyholders of \$2.88 billion; (2) Arch Specialty Insurance Company (a Missouri corporation, NAIC #21199) with assets of \$925.72 million, total liabilities of \$661.65 million and surplus to policyholders of \$264.07 million; (3) Arch Property Casualty Insurance Company (formerly Arch Excess & Surplus Company; a Missouri corporation, NAIC #10946) with admitted assets of \$170.34 million, total liabilities of \$2.33 million and surplus to policyholders of \$168.01 million; (4) Arch Indemnity Insurance Company (a Missouri corporation, NAIC #30830) with admitted assets of \$379.67 million, total liabilities of \$251.79 million and surplus to policyholders of \$127.88 million; and (5) Arch Wilsure Insurance Company (formerly Watford Insurance Company; a Missouri company, NAIC #25585) with admitted assets of \$31.19 million, total liabilities of \$5.31 million and surplus to policyholders of \$25.87 million. All figures are as shown in each entity's respective Quarterly Statement for the quarter ended June 30, 2025. Not all insurance coverages or products are available in all jurisdictions. Not all member companies of Arch Insurance Group are authorized to provide all insurance coverages or products in all jurisdictions. Coverage is subject to actual policy language. This information is intended for use by licensed insurance producers.