



We strive to be your first call for property and casualty (P&C) solutions by providing a comprehensive, customized and convenient approach to insuring Financial Institutions and Professional Services (FIPS). We offer multi-line P&C products and differentiate through a team of dedicated FIPS underwriters who value long term, holistic relationships across all lines of business.

PRODUCTS

- Workers' compensation.
- Automobile liability and physical damage.
- General and product liability.
- Property.
- Umbrella or excess liability.

CUSTOMER PROFILE

- Middle market clients, often with \$10M to \$1B+ in annual revenues.
- Target industry segments include:
 - Accountants.
 - Brokerage Firms.
 - Business Services.
 - Credit Unions.
 - Insurance Companies.
 - Internet Banks.
 - Investment Banks.
 - Investment Managers/Advisors.
 - Law Firms.
 - Mortgage Companies.
 - Retail and Commercial Banks.
 - Savings and Loans Associations.

PROGRAM STRUCTURE

- Minimum account premium of \$100,000.
- Casualty
 - Guaranteed cost and low-end loss sensitive.
 - Multiple flexible rating options.
- Property
 - Policy limit up to \$150M.
 - Covers United States, including its territories and possessions. Foreign locations cannot be included.
 - Comprehensive all-risk form, clear definitions, and boiler and machinery fully embedded.

DISTRIBUTION

- Limited and preferred retail brokers.

RISK CONTROL

- Dedicated risk control manager and support team with extensive FIPS knowledge and experience.
- Fully customizable suite of services for the FIPS industry including workplace design analysis, business continuity planning, industrial hygiene engineering, fleet safety programs with access to continuous MVR monitoring services, and compliance training programs.

CLAIMS

- Dedicated claim account managers and liaisons, responsible for account management, service and oversight.
- Major case claim specialists to assist in strategic management of high exposure cases.
- Preferred partnerships with third party administrators for primary casualty lines.

Seamless coordination and integration with other products including:

- Cyber.
- Directors and Officers.
- Employment Practices.
- Fidelity.
- Fiduciary.
- General Partnership.
- Kidnap and Ransom.
- Professional.
- Surety.
- Transactional Risk.

Key Differentiators

- Limited and preferred distribution model.
- Specialized FIPS underwriting, risk control and claims teams.
- Multidisciplinary underwriting approach and seamless coordination with specialty lines.
- Specialized Claim Account Managers to coordinate claims across product lines.
- Broad industry-specific coverage terms and conditions to meet the needs of FIPS risks.
- Focus on speed, responsiveness and flexibility.

THE ARCH DIFFERENCE



Specialized
Expertise



Responsiveness



Consistency



Tailored
Customer Needs



Relationship
Oriented

To learn more, visit us at archinsurance.com

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