



**Pursuing  
Better  
Together®**

**Cyber & Technology  
E&O**

**[archinsurance.com](https://archinsurance.com)**

Arch Insurance Canada Ltd. ("Arch Insurance") is a leading global cyber insurer backed by over a decade of cyber experience. We are technical underwriters with appetite for risk that allows an ease of business for our broker partners, their clients and our insureds. We are apt to being creative and solution oriented and want to be your go-to cyber solution provider.

## Key Product Highlights

**Broad Appetite and Technical Underwriting**

**Targeted Distribution**

**Limit Capabilities Up to \$10M**

**Able to Write Excess Over All Primary Markets/Forms**

**High Standard of Service**

**Loss Prevention Measures**

## PRODUCT OFFERINGS

- Network Security.
- Technology E&O.

## APPETITE

- Broad underwriting appetite and ability to write challenging classes.
- Target middle market to large commercial accounts.

## TARGET CLASSES

Including, but not limited to:

- B2B.
- Cannabis.
- Energy.
- Financial Institutions.
- Hospitality.
- Life Sciences.
- Manufacturing.
- Professional Services.
- Public entity.
- Retail.
- Technology.
- Transportation.
- Travel.

## FEATURES

- Limits up to \$10M.
- Excess only placements at this time.
- Industry grade policy wording with ability to manuscript policy wording.
- Worldwide coverage.
- Loss prevention measures.
- Robust vendor panel encompassing pre-breach and post-breach services.

## DISTRIBUTION

- Retail distribution.

## SUBMISSION INFORMATION

- Flexible application process.

## SERVICE DELIVERY

- Dedicated underwriting, risk control and claims specialists who partner with agent/broker and insured to meet coverage and service needs.
- The Arch Cyber Risk Engineering (ACRE) Team is involved in the underwriting process adding an experienced cybersecurity lens to the evaluation and added resource for the broker/client.
- Experienced and dedicated Cyber/Tech E&O claims team delivers exceptional claims service.

We are dedicated to the cyber market and we strive to be your first call as a cyber solution provider.

## We distinguish ourselves by:

- **Being fanatical about responsiveness** – We respond with speed and accuracy and work to make decisions quickly.
- **Being solution oriented** – We negotiate and get deals done for our brokers and think outside the box.
- **Offering a broad appetite** – We underwrite to controls and take a nuanced approach pending industry. We have the ability and propensity to write challenging classes and risks.
- **Evaluating each risk on its merits** – Our technical approach to underwriting provides ease of business for both brokers and insureds. We individually evaluate each account on its merits.
- **Longevity** – We strive to be a long-term resource and partner for both the broker, their clients and our insureds.

## Cyber Benefits

- We work with brokers to manuscript wording to customize the policy wording based on the specific needs of any particular client.
- The Arch Cyber Risk Engineering (ACRE) Team supports the underwriting team to assist in the underwriting process and review outside scans and provide guidance to potential insureds on trends, best practices and advise on compensating controls.
- Risk engineers provide one-on-one guidance with the broker and client/insured to dive into controls and procedures.

## THE ARCH DIFFERENCE



Superior Service



Specialized  
Expertise



Individual Account  
Underwriting



Growth Minded



Longevity

To learn more, visit us at [archinsurance.com](https://archinsurance.com)

### Contact

**John Moller**  
Chief Underwriting Officer  
D: 416 309 8146  
[jmoller@archinsurance.com](mailto:jmoller@archinsurance.com)