# Arch Insurance



**Alternative Markets** 

archinsurance.com



# **Alternative Markets**



Arch's Alternative Markets division writes group captive programs consisting primarily of workers' compensation, general liability and automobile lines of business.

#### **PRODUCTS**

- Workers' compensation.
- General liability.
- Automobile.

### **CUSTOMER PROFILE**

We entertain groups or individuals looking to take back a significant portion of their primary liability risks through a Captive or Rent-a-Captive. We will look at most classes of business – the key is the insured's desire to take control of its primary program through a captive insurance company.

# **TARGET CLASSES**

Classes that have been successful include:

- Contractors commercial.
- Transportation commercial hauling.
- Restaurants and service franchisees.
- Commercial food growers and distributors.
- Retail stores.
- Manufacturers.

# Limitations:

- Aviation and environmental risks.
- Auto liability for public transportation.

#### MINIMUMS & LIMITS

- Group accounts with a minimum premium of \$5 million.
- Individual accounts with a minimum premium of \$3 million.
- Retentions from \$300,000 to \$1 million.

#### **FEATURES**

- Group captive, Rent-a-Captive or single parent captive can be used.
- Unbundled service model for claims handling and other captive services.

### **DISTRIBUTION**

- Select captive specialty brokers and consultants.
- Brokers with alternative market expertise.

### SUBMISSION INFORMATION

- Complete application for each insured.
- Minimum five years currently valued loss data (seven years for construction accounts).
- Details on all claims greater than \$25K.
- Details on the proposed captive, structure and service providers.
- Preferred actuarial feasibility study or review.

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Insurance coverage is underwritten by one or more member companies of Arch Insurance Group in North America, which consists of (1) Arch Insurance Company (a Missouri corporation, NAIC #11150) with admitted assets of \$9.92 billion, total liabilities of \$7.33 billion and surplus to policyholders of \$2.59 billion; (2) Arch Specialty Insurance Company (a Missouri corporation, NAIC #21199) with admitted assets of \$883.78 million, total liabilities of \$15.08 million and surplus to policyholders of \$36.7 million; (3) Arch Property Casualty Insurance Company (formerly Arch Excess & Surplus Company; a Missouri corporation, NAIC #10946) with admitted assets of \$133.44 million, total liabilities of \$290,948 and surplus to policyholders of \$133.15 million; and (4) Arch Indemnity Insurance Company (a Missouri corporation, NAIC #30830) with admitted assets of \$292.19 million, total liabilities of \$198.53 million and surplus to policyholders of \$93.67 million. All figures are as shown in each entity's respective Quarterly Statement for the quarter ended March 31, 2024. Not all insurance coverages or products are available in all jurisdictions. Not all member companies of Arch Insurance Group are authorized to provide all insurance coverages or products in all jurisdictions. Coverage is subject to actual policy language. This information is intended for use by licensed insurance producers.





Arch's Alternative Markets division is comprised of experienced underwriting professionals with extensive expertise focusing on the captive insurance marketplace. Our dedicated team has a deep understanding of the alternative market and structuring captive programs.

We are a dedicated underwriting, claims, finance, actuarial, risk control and premium audit group that specializes in providing captive solutions. Homogeneous and Heterogeneous Group Captives are our primary focus. Our team understands the intricacies and nuances of captive transactions. We can help structure your program with flexible coverage offerings and responsiveness. We offer excellent access to quality issuing paper and risk transfer.

## **Alternative Market Benefits**

- Unbundled service model for greater client customization.
- Limited distribution strategy.
- Dedicated underwriting, finance, operations and claim team
- Deep understanding of the captive marketplace including speed, responsiveness and flexibility.
- Flat organizational structure with access to decision makers.

# THE ARCH DIFFERENCE



Specialized Expertise



**Limited Distribution** 



Superior Service



Growth Minded



Responsiveness

To learn more, visit us at archinsurance.com

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