



We strive to be your first call for property and casualty (P&C) solutions by providing a comprehensive, customized and convenient approach to insuring Healthcare risks. We offer multi-line P&C products and differentiate through a team of dedicated Healthcare underwriters who value long term, holistic relationships across all lines of business.

PRODUCTS

- Workers' compensation.
- Automobile liability and physical damage.
- Property.

CUSTOMER PROFILE

- Middle market clients, often with \$10M to \$1B+ in annual revenues.
- Target industry segments include:
 - Coordinated Care.
 - Dentists.
 - Diagnostic Testing Centers.
 - General Treatment Centers.
 - Health Clinics.
 - Laboratories.
 - Optometrists and Ophthalmologists.
 - Outpatient Surgical Facilities.
 - Pharmacies.
 - Primary Care Physicians.
 - Specialist Physicians.
 - Telemedicine.

PROGRAM STRUCTURE

- Minimum account premium of \$100,000.
 - Casualty
 - Guaranteed cost and low-end loss sensitive.
 - Multiple flexible rating options.
 - Loss responsive and fixed dividend plans available for Workers Compensation.
 - Property
 - Policy limit up to \$150M.
 - Covers United States, including its territories and possessions. Foreign locations cannot be included.
 - Comprehensive all-risk form, clear definitions, and boiler and machinery fully embedded.

DISTRIBUTION

- Limited and preferred retail brokers.

RISK CONTROL

- Dedicated risk control manager and support team with extensive Healthcare knowledge and experience.
- Fully customizable suite of services for the Healthcare industry that include slip, trip and fall prevention, ergonomic risk factors, workplace violence and job specific safe patient handling.
- Complimentary access to a comprehensive platform provided by Zywave that contains a wide range of Healthcare specific resources designed to help insureds with a variety of safety, training, risk management, HR and compliance support.

CLAIMS

- Dedicated claim account managers and liaisons, responsible for account management, service and oversight.
- Major case claim specialists to assist in strategic management of high exposure cases.
- Preferred partnerships with third party administrators.

Seamless coordination and integration with other products including:

- Cyber.
- Directors and Officers.
- Employment Practices.
- Fidelity.
- Fiduciary.
- General Partnership.
- Kidnap and Ransom.
- Multinational.
- Professional.
- Surety.
- Transactional Risk.

Key Differentiators

- Limited and preferred distribution model.
- Specialized Healthcare underwriting, risk control and claims teams.
- Multidisciplinary underwriting approach and seamless coordination with specialty lines.
- Specialized Claim Account Managers to coordinate claims across product lines.
- Focus on speed, responsiveness and flexibility.

THE ARCH DIFFERENCE



Specialized
Expertise



Responsiveness



Consistency



Tailored
Customer Needs



Relationship
Oriented

To learn more, visit us at [archinsurance.com](https://www.archinsurance.com)

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