

## **Introducing Property Owners**

Our enhanced Property Owners insurance, developed through broker collaboration, delivers exceptional coverage for UK businesses. This modernised offering seamlessly integrates residential and commercial coverage, delivering a comprehensive solution tailored to today's evolving property market. Together, we'll build a balanced portfolio spanning purpose-built industrial, retail, and residential premises across the UK.

## **Key Features**

#### **Expertise:**

- Dedicated property underwriting specialists across nine UK regional locations, providing a consistent underwriting approach.
- Local empowered underwriters for faster underwriting decisions.
- Experience and knowledge of risk type and market landscapes.
- Consistent claims handling process.

### **Policy Coverage:**

- Comprehensive protection for both commercial and residential portfolios.
- Embedded cover enhancement, including provision for inflation.
- Seamless integration of residential and commercial coverage under one policy.

#### **Technology:**

 Advanced analytics for precise risk evaluation and sophisticated modelling.

### **Support Services, Training and Development:**

- 24/7 access to online risk management tools and professional business continuity planning, dedicated legal advisory helpline.
- Specialised broker education programs, including regular industry, risk management and best practice webinars and insights.

#### **Bespoke Solutions:**

 Customised coverage options for unique property portfolios, incorporating flexible policy structures to match specific risk profiles.

## **Risk Appetite Overview**

Our products are suitable for a diverse range of UK based property owners, spanning most industry sectors:

Manufacturing premises.

Office blocks.

Retail premises.

Wholesaling premises.

As part of a well-balanced portfolio, we will consider:

Premises incorporating non-traditional construction materials.

Short-term unoccupied premises.

Timber floored residential blocks of flats.

Outside of our target appetite:

Agricultural and Farming buildings/structures.

Commercial laundries and dry cleaners.

Event venues, including hotels and public houses.

Multi-tenure factory & mill conversions (commercial trades).

Recycling, including exposures in close proximity to recycling.

# Our Award-winning Team



**Winner** 5 Star Claims Winner 2024

Pursuing

**Together®** 

**Better** 



**Winner** 2025 Underwriting Service Quality Marque



**Winner** Broker Partner of the Year



#### Winner

Insurance Times Commercial Lines Survey 2025, 5 Stars

Financial Strength Ratings Arch Insurance Company'











# **HOW WE WORK TOGETHER**





**Curious About Risk** 

We aim to navigate the evolving risk landscape with agility, understand our brokers' and insureds' goals and be proactive in exploring new opportunities.



Solution-focused As specialists in our fields, we work hard to understand our customers' nuanced needs and work collaboratively with our brokers to deliver the most

effective solutions.



Passionate About Service

We're empowered to make swift and informed decisions, communicate clearly and value face-to-face interactions to ensure responsive and accessible service.



A Dependable Partner

We seek to build enduring partnerships built on trust and integrity and work closely with our claims team to ensure holistic solutions for our customers.

**KEY CONTACTS** 

**Underwriting** Stuart Hawker - Bristol

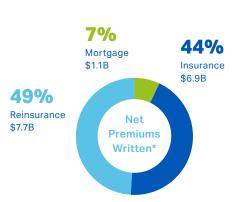
07880 161 721

## Partnering with a Leading Global Insurer

We are proud to be part of Arch Capital Group Ltd, an S&P 500 company, and leading diversified insurer and reinsurer with over 7,000 global employees.



Scan QR code or click to view a Consolidated **ACGL Corporate** Overview



### Arch Capital Group Ltd. Overview\*



Market Capitalisation

**US \$34B** 



**Total Gross** Premiums Written

US \$21.5B



Assets

**US \$70.9B** 

# **Our Claims Philosophy**

Our claims philosophy is founded on five key services principles:







RELATIONSHIPS









COMMUNICATION

For more information about Arch Insurance UK Regional Division, please speak to your local branch.

# Pursuing Better Together<sup>®</sup>

Pursuing Better Together encapsulates how we always aspire to do business at Arch Insurance.

It is an approach that is based on collaboration, responsiveness and a genuine commitment to continually raising the bar.

It is our promise to our brokers, colleagues and other partners to:

- Listen, share insights and work together to deliver informed solutions.
- Build trusting, respectful and responsive relationships.
- Understand your goals and explore possibilities together.

# 07825 899 302

Manager

Manager

Ross McNicol - Glasgow Business Relationship Development Manager

Business Relationship Development

Business Relationship Development

SHawker@archinsurance.com

IGrundy@archinsurance.com

Ian Grundy - Birmingham

RMcNicol@archinsurance.com 07721 611 957

### Alistair Conboy - Manchester

Business Relationship Development Manager

AConboy@archinsurance.com 07825 977 778

## Rob Harrold - Leeds

Business Relationship Development Manager

RHarrold@archinsurance.com 07340 409 306

### Marie Harris - Longon & St Albans

Business Relationship Development Manager

MHarris@archinsurance.com 07880 140 338

### Greg Lay - Colchester

Business Relationship Development Manager

GLay@archinsurance.com 07443 195 984

## Dean King - Redhill

Business Relationship Development Manager

07501 728 170

DKing@archinsurance.com

### Julian Beard - Southampton

Business Relationship Development Manager

07483 929 454

JBeard@archinsurance.com

#### Arch Insurance

10 Fenchurch Avenue, London, EC3M 5BN

linkedin.com/company/arch-insurance-uk-limited

slipcase.com/company/arch-insurance

© 2025 Arch Capital Group Ltd. All rights reserved.

Information as of December 31 2024. Excludes the result of Somers Holdings Ltd. (formerly Watford Holdings Ltd.) "Information as of January 1 2025.