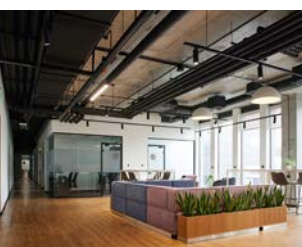


Property Owners Case Studies

August 2025



Industrial Unit - Interior Design Services

GWP Range:
£14,000 - £16,000

Following a strategic broker visit, Arch secured this specialised property risk by offering superior coverage at competitive rates. Our underwriters delivered tailored solutions that outperformed market alternatives, demonstrating our expertise in understanding unique business requirements.



Purpose-Built Block of Flats - Concrete Floors

GWP Range:
£13,000 - £15,000

Arch capitalised on our competitive edge for concrete-floored apartment buildings, converting this formerly e-traded risk with another Insurer. Following a broker visit, we provided a swift, competitive quote that delighted both client and broker.



Multi-Occupancy Industrial Estate

GWP Range:
£24,000 - £26,000

Our regular monthly broker engagement created this opportunity for a diverse industrial estate housing garden equipment, charity operations, and manufacturing amongst other. As a well-managed risk this enabled us to offer competitive terms with appropriate coverage solutions.



Industrial Estate - Scientific Instrument Wholesalers + Others

GWP Range:
£27,000 - £29,000

This unique industrial estate presented distinctive underwriting challenges due to its location in a former shallow chalk quarry. By consulting our in-house surveyor, we accommodated the risk despite its unusual site characteristics. Our technical expertise and willingness to tackle complex scenarios impressed both broker and client.

Property Owners Case Studies

August 2025



**Retirement
Accommodation
Development**
GWP Range:
£17,000 - £19,000

Part of a growing portfolio with seven developments and two additions annually, this opportunity came from a strategic broker partner struggling to place this new risk. Our capacity and appetite for retirement accommodation (without care services) positioned us to support this expanding business relationship and secure future developments.



**Warehouse/Factory Unit
– School wear/Guide wear
Distribution**
GWP Range:
£12,000 - £14,000

When property growth necessitated separating coverage from an existing commercial combined policy, our enhanced capacity enabled us to accommodate both the property owners' policy and support the commercial combined requirements. This comprehensive solution strengthened our broker relationship while meeting the client's evolving needs.



**Mixed Commercial/
Residential Property**
GWP Range:
£10,000 - £12,000

A last-minute opportunity from a new broker office became a showcase for our agility. Leveraging local area knowledge, we progressed from inquiry to bound cover in under 48 hours. Our Arch Risk Management offering provided a compelling USP, demonstrating Arch's responsive approach and value-added services.



**Two Industrial Sites with
Mixed Tenancy**
GWP Range:
£17,000 - £19,000

Engagement through our Broker Relationship Development Manager led to this exclusive submission. Our responsive service secured this win and strengthened the partnership, leading to an additional Property Owners case with further opportunities in the pipeline.

Our Award-winning Team



Winner
5 Star Claims Winner, 2024



Winner
2025 Underwriting
Service Quality Marquee



Winner
Broker Partner of the Year



Winner
Insurance Times
Commercial Lines Survey
2025, 5 Stars



Winner
Insurance Times
Commercial Lines Insurer
of the Year

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**Pursuing
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Together®**

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