



Product Liability Led Solutions

Q1 2026



Water Rescue Equipment Manufacturer

GWP Range
£20,000 - £23,000

A manufacturer and supplier of water rescue equipment, including dinghies and inflatables, initially sought material damage and business interruption coverage only, considering liability terms too heavy for their Lloyd's placement. After the broker attended an Arch roadshow, they recognised the complex risk opportunity. Following internal review and sign-off, we provided comprehensive combined coverage.



Armoured Vehicle Manufacturer

GWP Range
£33,000 - £38,000

A specialised manufacturer building armoured vehicles on existing chassis for MOD supply presented a unique opportunity. This high-value, low-volume manufacturing risk demonstrated our appetite for complex defence sector exposures. The case exemplifies our capability to underwrite specialised government contractor risks requiring technical understanding and flexible capacity.



Agricultural Machinery Manufacturer

GWP Range
£75,000 - £85,000

A well-established agricultural machinery manufacturer producing muck spreaders with US exports required sophisticated liability coverage. With over £20m turnover including over £3m North American exposure, the insured needed a market capable of handling international product liability. Our competitive combined liability premium included £5m PL limit of indemnity, accommodating their experienced US distribution partner who ensures state-specific compliance.



Biorefinery Green Energy Producer

GWP Range
£35,000 - £40,000

A cutting-edge biorefinery transforming whisky industry waste into biogas and green chemicals needed specialist liability coverage. We quickly grasped the unique biorefining process, arranged a pre-cover survey that performed exceptionally, and demonstrated our Arch Risk Management benefits to the insured. Our technical expertise and rapid response secured this innovative green energy risk.



Financial Strength Ratings Arch Insurance Company*

Standard & Poor's
VERY STRONG

AA-

A.M. Best Company
SUPERIOR

A+

*As of December 31, 2025

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Engine Cleaning Solutions Manufacturer
GWP Range
£22,000 - £27,000

This insured is a global leader in manufacturing water-based, biodegradable gas turbine compressor cleaning fluids. Their products serve aviation, marine, power generation, and oil/gas industries without remaining in engines. We were able to help accommodate by carrying the aviation exclusion and provided £5m limit coverage for this highly accredited business.



Military Drone Prototype Developer
GWP Range
£55,000 - £65,000

A long-standing client of our broker, conducting R&D and prototype manufacturing of payload-carrying drones for MOD required careful underwriting. Previously placed at Lloyd's, this complex risk involved overseas travel and required sanctions clearance. We were able to write EL/PL only, excluding aviation, operations, and airside exposures. Our due diligence ensured complementary coverage alongside their existing aviation, products, and PI policies.



Performance Horse Feed Manufacturer
GWP Range
£42,000 - £47,000

An agricultural and racing horse feed manufacturer with natural ingredients required liability coverage including efficacy. As the broker conducted a full market exercise post-LTA expiry, we quoted competitively due to all natural products as a positive risk feature. We secured liabilities and PI with Arch Risk Management Plus and a 3-year Long Term Agreement.



Powdered Ingredients Manufacturer
GWP Range
£42,000 - £48,000

The broker was looking to avoid the London Market's higher minimums. We recognised the value of reciprocal 'hold harmless' agreements and thorough testing protocols. We offered a highly competitive premium in comparison to holding insurer.

Our Award-winning Team



Winner
2026 Underwriting
Service Quality Marquee



Winner
Insurance Times
Commercial Lines
Survey 2026, 5 Stars



Winner
5 Star Claims Winner
2025



Winner
Insurance Times
Awards 2025



Winner
Broker Partner of the Year

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