



Core Appetite Series

Professional Indemnity Existing Business Team

Pursuing Better Together®. It is our promise to our brokers to:

- Listen, share insights and work together to deliver informed solutions.
- Build trusting, respectful and responsive relationships.
- Understand your goals and explore possibilities together.

Our Professional Indemnity products are suitable for a comprehensive range of businesses. The in-depth knowledge of our regional underwriters and a wide-reaching risk appetite makes these products relevant across most industry sectors.

Accountants:

Accountancy firms where the insured is a specialist and focused on:

- Accountancy and Audit work for unquoted Companies and Small Traders
- Bookkeeping and HR payroll
- Management Consultancy

Architects:

- Individual contract values to £10m
- Domestic and Commercial projects

Design & Construct:

Building Services, Electrical and General Contractors with:

- Full in-house design
- Contingent exposures: TP design on behalf of the insured
- Construction only exposures
- High value individual contract limits

Engineers:

- Building services engineers
- Heating and ventilation
- Electrical and mechanical engineers

IT/Tech:

- Bespoke development of software
- Hardware installation and maintenance
- Risks with licenses for third party shrink wrapped and customized software
- Training and consultancy services

Media:

- Advertising agents
- Marketing consultancy & research
- PR & Design

Recruitment Consultants:

(Permanent and Temporary placements) Placement of staff within the following sectors:

- Clerical, IT/Tech
- Catering staff
- Any other professional staff e.g. accountants, insurance, architects etc.

Surveyors:

- Estate and letting agents
- Property Management
- Auctioneers
- Building and Quantity Surveyors

Miscellaneous:

- Broad A-Z appetite with nil excess where appropriate

Excess Layers:

- Up to £5m placement

Free Contract Review Service for all Arch Construction Policyholders

- Arch Insurance UK have secured the services of DWF LLP to provide free legal advice to their SME Construction, Architect and Engineering Policyholders on appointments, collateral warranty documents or novation agreements to assess whether the terms of these are likely to impact on their Professional Indemnity Insurance protection. Further details provided with quotations.



Professional Indemnity Existing Business Team



Martin Joyce

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Martin Joyce has responsibility for financial lines across the UK Regional Trading Offices, the core of which is our growing regional presence in the UK Commercial PI market. Martin joined Arch in January 2019 following the acquisition of the UK Regional Division from the Ardonagh Group. When Martin joined Arch he held a similar position developing the PI, Management Liability and SME proposition to market. Martin has 30 years in the industry with the last 14 in Financial Lines where he managed the DUAL Corporate Risks regional business for close to 10 years.

Sophie Newton

Renewals Lead – UK Regions
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Sophie Newton joined Arch in 2022 as Professional Indemnity Renewals Lead in the UK Regions, with over 10 year's industry experience and joined Arch from Hiscox after leading their UK Large Renewals Team.

Sophie will be responsible for the management of the Financial Lines renewal book across UK regions.

Josh Woods

PI Underwriter, UK Financial Lines Division
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Josh Woods joined Arch in 2023 as a PI Underwriter in the UK Regional Financial and Professional lines team, Josh has 5 years experience in PI underwriting, most recently at Travelers and prior to that at Hiscox.

Paula Jemehia

Assistant Underwriter – UK Regions
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Paula Jemehia joined Arch Insurance in 2022 and is an Assistant Underwriter in the Financial and Professional Lines Team. Paula has over 20 years industry experience.