

Motor Trade Case Studies

H1 2026



Road Sweeper Repair Specialist

GWP Range:
£15,000 to £20,000

We provided a competitive premium for a risk involved in the sale and service of high value road sweepers. Recognising the specialist nature of the operation, our underwriters took time to assess the risk carefully, ensuring the cover offered was both appropriate and attractively priced.



Agricultural Vehicle Dealership

GWP Range:
£50,000 to £60,000

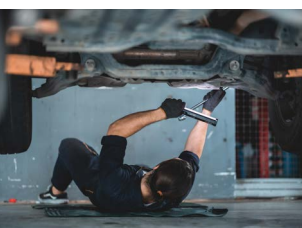
The business was involved in the sale and service of agricultural vehicles. We took time to fully understand the business and its claims history before quoting competitively following a pre-cover survey. This thorough approach allowed us to build a clear picture of the risk and deliver terms that reflected the quality of the operation rather than simply its size.



Mobile Tyre Fitters

GWP Range:
£30,000 to £40,000

We engaged early with the holding broker after it became clear the client was dissatisfied with their existing insurer. By entering the conversation ahead of renewal, we had the time to fully understand the business, explore alternative solutions, and present terms that addressed the client's concerns.



Mechanical Repair Business (Cars and Vans)

GWP Range:
£5,000 to £7,500

The holding broker had been let down by their current insurer, who delivered renewal terms at the last minute with a significant premium increase. Our underwriter responded quickly, turning around a competitive quote on the same day, coming in below the renewal premium and giving the broker the confidence to retain their client without delay.

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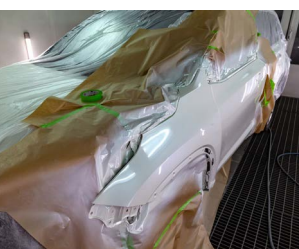
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Motorhome Sales Risk

GWP Range:
£12,500 to £15,000

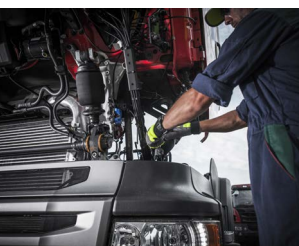
As is common with this type of business, several of the motorhomes being sold were of significant value. We quoted competitively after taking the time to fully understand the security arrangements in place at the site, ensuring our pricing reflected the quality of the risk management rather than applying a blanket approach to the occupation.



Accident Repair Business (Cars and Vans)

GWP Range:
£50,000 to £60,000

This was a multi-site accident repair business where close collaboration with the broker was key to securing the risk. We worked in partnership throughout the process, understanding the differences of each location, and helping the broker build a compelling case that ultimately won the business.



Heavy Goods Vehicle Mechanical Repairer

GWP Range:
£8,000 to £10,000

Although a standard occupation for Arch, there were a couple of aspects to the risk involving specialist trailers, where due to the appropriate security measures being in place, meant we were happy to write the risk and ensure the client was adequately covered.



Bodywork Repairer (Commercial Vehicles, including Heavy Goods Vehicles)

GWP Range:
£10,000 to £15,000

This business specialised in repairing all sizes of commercial vehicles and trailers, including a collection service where required. We worked closely with the attaching broker to understand the full scope of operations and provided a comprehensive solution that met all their client's needs.

Our Award-winning Team



Winner
2026 Underwriting
Service Quality Marquee



Winner
Insurance Times
Commercial Lines
Survey 2026, 5 Stars



Winner
5 Star Claims Winner
2025



Winner
Insurance Times
Awards 2025



Winner
Broker Partner
of the Year

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Together®**

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