

# MARINE TRADES

## Introducing Marine Trades

Our Marine Trades insurance is designed to provide organisations, operating in the marine sector, with a comprehensive range of covers within a single policy. Core coverage includes property, employers' liability, third party liability, vessels and legal expenses. In addition, it also provides professional indemnity and management liability insurance.

## Product Benefits

- Combined property - £20m, EL - £10m, Third Party Liability - £5m, Vessels - £5m, Supplementary - £0.5m.
- Combined product including supplementary covers – negating standalone purchases.
- In-house claims service.
- Min Premiums: c.£1,000.
- No legacy.
- Quick response to enquiries.
- Experienced empowered underwriters.
- Risk management solutions available and embedded legal expenses.
- 100% lines.

## Risk Appetite Overview

Boat builders, repairers.	●
Boat dealers, brokerages, chandlers.	●
Boat storage, mooring and lifting.	●
Marine engineers and electricians.	●
Marine equipment manufacturers, installers, maintenance.	●
Marine waterways and facility maintenance.	●
Marinas, small harbours and ports.	●
Rowing, sailing clubs.	●
Hire Fleet companies (Inland waterways).	●
Small to medium marine civil engineers.	●
Small to medium GRP marine manufacturers.	●

## Our Award-winning Team



**Winner**  
5 Star Claims Winner  
2024



**Winner**  
2025 Underwriting  
Service Quality Marquee



**Winner**  
Broker Partner  
of the Year



**Winner**  
Insurance Times Commercial Lines  
Survey 2025, 5 Stars



## Curious About Risk

We aim to navigate the evolving risk landscape with agility, understand our brokers' and insureds' goals and be proactive in exploring new opportunities.



## Solution-focused

As specialists in our fields, we work hard to understand our customers' nuanced needs and work collaboratively with our brokers to deliver the most effective solutions.



## Passionate About Service

We're empowered to make swift and informed decisions, communicate clearly and value face-to-face interactions to ensure responsive and accessible service.



## A Dependable Partner

We seek to build enduring partnerships built on trust and integrity and work closely with our claims team to ensure holistic solutions for our customers.

## Partnering with a Leading Global Insurer

We are proud to be part of Arch Capital Group Ltd, an S&P 500 company, and leading diversified insurer and reinsurer with over 7,000 global employees.

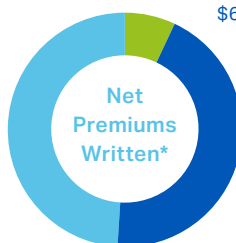


Scan QR code or click to view a Consolidated AGL Corporate Overview

**49%**  
Reinsurance  
\$7.7B

**7%**  
Mortgage  
\$1.1B

**44%**  
Insurance  
\$6.9B



## Arch Capital Group Ltd. Overview\*



Market Capitalisation

**US \$34B\*\***



Total Gross Premiums Written

**US \$21.5B\***



Total Assets

**US \$70.9B\***

\*Information as of December 31 2024. Excludes the result of Somers Holdings Ltd. (formerly Watford Holdings Ltd.)  
\*\*Information as of January 1 2025.

## Our Claims Philosophy

Our claims philosophy is founded on five key services principles:



**SPEED**



**RELATIONSHIPS**



**EXPERTISE**



**CUSTOMER-ORIENTED**



**COMMUNICATION**

For more information about Arch Insurance UK Regional Division, please visit [www.archinsurance.co.uk](http://www.archinsurance.co.uk)

## Pursuing Better Together®

Pursuing Better Together encapsulates how we always aspire to do business at Arch Insurance.

It is an approach that is based on collaboration, responsiveness and a genuine commitment to continually raising the bar.

It is our promise to our brokers, colleagues and other partners to:

- Listen, share insights and work together to deliver informed solutions.
- Build trusting, respectful and responsive relationships.
- Understand your goals and explore possibilities together.

### Arch Insurance

10 Fenchurch Avenue, London, EC3M 5BN

[linkedin.com/company/arch-insurance-uk-limited](https://www.linkedin.com/company/arch-insurance-uk-limited)

[slipcase.com/company/arch-insurance](https://slipcase.com/company/arch-insurance)

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