



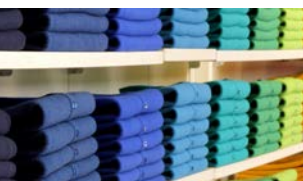
Commercial Combined Case Studies H1 2025



Manufacture of Sealed Glass Units

GWP Range
£16,000 to £18,000

After inconsistent service from a previous insurer, we crafted a tailored solution addressing unique manufacturing risks at competitive pricing. This enabled our broker to retain their client while delivering enhanced coverage.



Clothing Wholesalers

GWP Range
£28,000 to £30,000

With this expanding 20-location wholesaler, we identified protection gaps and implemented appropriate coverage. Arch Risk Management (ARM) Plus addressed their multi-site risk management needs, providing comprehensive protection with potential for additional coverage lines.



Large Retailer - Handbags

GWP Range
£18,000 to £20,000

For this Parisian retailer's London expansion, we provided swift senior-level engagement and competitive terrorism coverage. Technical analysis reduced EML due to sprinklers and fire separation. An Arch surveyor assessed within two weeks, supported by ARM Plus for ongoing risk management.



Supply of Schoolwear

GWP Range
£18,000 to £20,000

We coordinated coverage with their existing Property Owners policy through holistic assessment. Our terrorism specialist secured competitive rates while our surveyors validated the risk. The client valued our ARM Plus solution. Face-to-face broker engagement enabled efficient, comprehensive service.



Glass Merchants

GWP Range
£29,000 to £31,000

Despite a complicated claim history, we partnered with client and broker to offer competitive coverage. The client implemented Health & Safety improvements through ARM Plus. Our responsive approach secured this business while establishing a foundation for long-term partnership.

Our Award-winning Team



Winner
5 Star Claims Winner, 2024



Winner
2025 Underwriting
Service Quality Marquee



Winner
Broker Partner of the Year



Winner
Insurance Times
Commercial Lines Survey
2025, 5 Stars



Winner
Insurance Times
Commercial Lines Insurer
of the Year

**Pursuing
Better
Together®**

Financial Strength Ratings Arch Insurance Company*

Standard & Poor's
STRONG

A+

A.M. Best Company
SUPERIOR

A+

*As of December 31, 2024

Commercial Combined Case Studies

H1 2025



Distribution of Cardboard Packaging and Plastic Wrapping

GWP Range
£11,000 to £13,000

Our broker worked exclusively with us on this risk. After a thorough facility assessment, we accommodated coverage due to the client's exceptional safety protocols, annual fire inspections with their local fire brigade.



Manufacture and Supply of Catering Equipment and Electrical Goods Suppliers

GWP Range
£15,000 to £17,000

Competing against an 8-year incumbent insurer required exceptional service. Our early engagement with the broker delivered a compelling proposition, securing not only this business but also helping the broker win a larger fleet case subsequently.



Manufacture, Retail and Wholesale of Food Sauces for the Restaurant Industry, and Café

GWP Range
£16,000 to £18,000

Despite food risks falling outside Arch's typical appetite, we collaborated closely with the broker to understand the client's processes and were able to offer a competitive quote. Assessment revealed a lower-risk operation using locally sourced ingredients in electrically heated kettles, with products supplied directly to hotels, restaurants, and cafés.



Manufacture of machinery used in the float glass industry

GWP Range
£16,000 to £18,000

This diverse client also manufactures Bluewater treatment server units, performs metal fabrication, and handles interior lift refurbishment. Through close collaboration with the broker, we provided appropriate coverage including a Long-Term Agreement with Low Claims Rebate, helping them secure the business.



Pipe Insulation Manufacturer

GWP Range
£49,000 - £51,000

Arch delivered a comprehensive premium package, consolidating previously split policies. Our in-house surveyors conducted pre-cover assessment, recognising the client's strong quality control and industry accreditations despite their challenging oil and gas sector exposure.



Industrial Valves Manufacturer

GWP Range
£19,000 - £21,000

Our underwriters swiftly delivered a comprehensive solution for this manufacturer. We recognised their ISO accreditations, robust safety protocols, and properly insured BFSC contractors handling work-away activities. Additionally, we were able to provide ARM Plus risk management tools to enhance their operational resilience.



Beauty Tools and Devices Wholesaler

GWP Range
£54,000 - £56,000

Arch conducted a thorough pre-cover survey for this wholesaler with USA exposure. We offered enhanced value through a Long-Term Agreement with Low Claims Rebate and implemented tailored risk management solutions to better protect their international operations.

Arch Insurance
10 Fenchurch Avenue, London, EC3M 5BN
www.archinsurance.co.uk

[in linkedin.com/company/arch-insurance-uk-limited](https://www.linkedin.com/company/arch-insurance-uk-limited)
[X @ArchInsInt](https://twitter.com/ArchInsInt)
[slipcase.com/company/arch-insurance](https://www.slipcase.com/company/arch-insurance)

**Pursuing
Better
Together®**

This document and the information within it is intended for use by licensed insurance brokers only. It has been produced by Arch Insurance UK Ltd and should be considered for general information purposes only. Arch Insurance (UK) Limited. Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. FCA Registered Number 229887. © 2025 Arch Capital Group Ltd. All rights reserved. *Data as at 31 December 2024.