



Case Studies: Product liability led solutions H2 2023



Specialty Products:
Specialist service to the nuclear industry

GWP Range:
Sub £5k

This client was servicing the nuclear industry with high radiation manipulator systems and other equipment usually found on nuclear sites. Given the specialist nature of this risk, our underwriters were able to demonstrate their expertise to help deliver the clients' liability insurance needs. This risk needed a more human approach to underwriting, rather than routed through an e-trade portal.



Wholesaler:
A leading importer and distributor of automotive parts

GWP Range:
£15k – £20k

We were able to quickly respond to a key broker looking to place a leading importer and distributor of automotive parts, which included safety critical equipment to the commercial vehicles industry. Through our dedicated underwriting diligence, we took the time to understand the insured's approach to quality and the management of health and safety. As a result, we reflected the insured's approach to quality management in our pricing.



Rail Industry:
UK entity of a major US manufacturer

GWP Range:
£5k – 10k

An example of Arch's commitment to traditionally difficult-to-place products and in particular products used in the rail industry. Our underwriters were able to provide the right solutions for this UK entity of a major US manufacturer, supplying ride-on machines, portable tools and on track equipment to the railroad industry.

Pursuing Better Together®



Finalist
Commercial Lines
Insurer of the Year 2023



Winner
Insurance Times Commercial Lines
Survey 2023, 5 Stars



Winner
Broker of the Year 2022



**Claims Made/
USA Exports:**
Consumer healthcare,
wellness and nutrition

GWP Range:
£10k – £20k

This UK supplier of consumer healthcare, wellness and nutritional products risk was put to our underwriters from a key broker partner. Our understanding of the intricacies of products being supplied in typically hard-to-place industries enabled us to offer a suitable choice of wording to provide correct and continual coverage for this insured.



Specialty Risk:
Robotics in
industrial sectors

GWP Range:
£10k – £20k

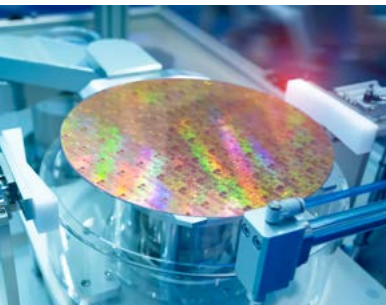
Our experienced Arch underwriters were able to keep an open mind when helping to arrange the right cover for this specialist engineering company, providing turnkey solutions to address some of the world's most challenging environmental threats – including nuclear decommissioning, oil and gas, defence and security, marine and agriculture.



Manufacturing:
Specialist
chemicals risk

GWP Range:
£20k – £30k

A great example of where our empowered underwriters were able to provide technical underwriting skill to this national broker to help with the policyholder's specialist production exposure. This risk was a unique company, manufacturing chemicals for supply in pharmaceuticals and food industries.



Specialty Risk:
Highly technical
components

GWP Range:
£20k – £30k

The subtlety of this risk involves the supply and remanufacturing of deposition systems used in the semi-conductor manufacturing process. Providing another example of our underwriting capability to deliver suitable cover for systems components, consumables and second source parts used in highly technical processes for precision components manufacturing. In this case, our underwriters gave our broker and their insured complete peace of mind.



Claims Made:
Production and
distribution of herbal
supplements to high
street retailers.

GWP Range:
Sub £5k

We were able to provide a quick response for our broker partner on this start-up UK company involved in the production and distribution of herbal supplements to high street retailers. Our underwriters demonstrated an understanding of the raw materials, the end users, the product design and specification and accreditations to ensure that we were able to piece together the right solution for the client's product liability risk transfer.

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