

Arch Insurance International – London Market Overview 2022

Our strategy

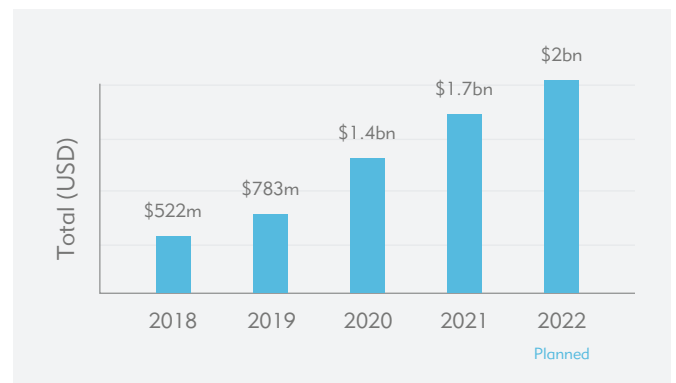
We are focused on continuing to strengthen our London Market presence and increasing our relevance to our brokers.

In 2022 we plan to underwrite approximately \$2bn in GWP across more than 20 lines of business in the London Market. Our aim is to become a Top 10 London Market insurer, based on GWP, in the next three years. Based on our current trajectory, we are on track.

In Lloyd's, in addition to strong capacity growth through Syndicate 2012 and Syndicate 1955, we are maintaining our split-stamp strategy as well as further developing our lead capacity in many of our business lines.

Our strategy is founded upon our commitment to high levels of service and responsive underwriting that underpin our Pursuing Better Together® brand promise.

GWP Growth



Financial Strength Ratings*

Standard & Poor's	A+	Fitch	A+
A.M. Best Company	A+	Moody's	A2

Pursuing Better Together®

Pursuing Better Together encapsulates how we always aspire to do business at Arch Insurance.





It is an approach that is based on collaboration, responsiveness and a genuine commitment to continually raising the bar.

It is our promise to our brokers, colleagues and other partners to:

- Listen, share insights and work together to deliver informed solutions.
- Build trusting, respectful and responsive relationships.
- Understand your goals and explore possibilities together.

Arch Insurance International

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Class of Business	Sample Coverage Types*	Clients and Sectors*	Maximum Line Size
A&H	Accidental Death, Permanent and Temporary Total Disablement Corporate Travel Yacht Crew	Entertainers FI Key Personnel & HNW Sports	\$6m aop \$30m aoe
Cargo & Logistics	Annual Covers, Single Shipments & Project Risks Contractual & Professional Liability Inland Cargo War & Political Violence Marine Cargo & Stock Throughput	Construction & Engineering Entertainment Food & Drink Healthcare Manufacturing Renewable Energy Retail Technology	\$20m aor
Casualty	Energy Environmental Impairment General Liability: Public, Products, Employers, Sudden & Accidental Pollution Product Recall	Broad range of size and sector	\$10m aor Environmental Impairment Liability \$40m aor General Liability \$40m aor Onshore Energy Liability \$30m aor Offshore Energy Liability \$15m aor Product Recall
Commercial D&O	Commercial Crime D&O EPL Fiduciary Liability POSI Side A	Defense/Aerospace Manufacturing Post-Claim Opportunities REITs Transportation Wholesaler/Distributor	£20m aor A\$20m aor \$20m aor €20m aor
Contingency	Advertising agents Event cancellation Event liability Film production Non appearance Prize indemnity Transmission Weather	Advertisers Broadcasters Event organisers Media companies Promotion agencies Sponsors	\$50m aor Major Event Cancellation \$25m aor Standard Event Cancellation £50m aor Public Liability £10m aor Employers' Liability
Credit & Political Risk	Non-Delivery Non-Payment Political Risk Unfair or Fair calling of contract bonds	Commercial Banks Exporters Financial Institutions Multilateral Banks Traders	\$40m aor
Cyber	Cyber Media E&O Tech E&O	Energy Financial Services Healthcare Leisure / Restaurants Retail Tech, Media & Telecoms Transport	\$20m aor
Energy Offshore	Construction Control of Well Cyber Buy-Back GOM NWS Loss of Production Income / BI Offshore Renewables Operational Risks Physical damage Third-party liabilities	Drilling, Service and Production Contractors Independent Exploration & Production Companies of all sizes Major Integrated Energy Companies National Oil Companies Offshore Renewables Operators	\$200m aor Operational Coverage \$100m aor Construction Coverage \$30m aor Third-Party Liabilities
Energy Onshore	Property Damage & Business Interruption Third-Party Liability Terrorism	Biofuels and Green/Alternative Energy Downstream Midstream Power & Utilities	\$50m aor
Financial Institutions	Blended PI/Crime/D&O Excess Stand Alone Crime Excess Stand Alone PI POSI Stand Alone D&O	Blended: Asset managers Hedge Funds PE Venture capital Wealth Managers Excess D&O: Banks Building Societies Insurance Companies Payment Processors & Managers	£15m aor A\$15m aor \$15m aor €15m aor
Fine Art & Specie	Cash in Transit Fine Art General Specie Jewellers Block	Central & Commercial Banks Cash in Transit Operators Crypto Currency Custodians Diamon Dealers Fine Art Dealers Logistics Providers	\$80m aor Fine Art & General Specie \$50m aor Jewellers Block & Cash in Transit \$200m Crypto Currency Consortium
Healthcare	Hospital Professional Liability Long-term Care Miscellaneous/Allied Physician Professional Liability Umbrella Liability	Children's Hospital General Acute Care Hospitals & Health Systems Nursing Homes University Teaching Hospitals	\$10m aor
Marine Hull & War Risks	All Risks Builders Risk Clauses IV/Freight Interest/TLO Limited Conditions Marine War	Construction and Repair Yards Established ship-owners operating in all sectors FI HNW yacht owners	\$50m aor
Marine Liability	Ability to write on manuscript liability wordings as well as recognised standard London writings.	Port Authority & Terminal Operators Liability PI - Marine Shipowners' Liability/P&I Ship Repair Yards SME to Large Commercial Clients Transport & Logistics Liability Vessel Pollution	\$30m aoe
Professional Liability	Primary and excess coverage for both large complex risks and smaller accounts	Accountants Architects Design & Construction Engineers Insurance Brokers Lawyers Management Consultants IP Surveyors Tech/Media/Telecoms	£15m aor \$20m aor €15m aor
Property (INTL)	All Risks FLEXA only Named Perils NAT CAT only	Benign occupancies CAT exposed risks Well risk managed, higher hazard operational risks	\$25m aor \$10m crit cat £10m binder business
SME D&O	Corporate Legal Liability Crime D&O EPL Fiduciary Gross Negligence Individual Directors Liability Public Officials	Management Liability for private companies domiciled in the UK, Europe or Australia International SME companies Italian risks requiring D&O, PO, GN or GN for Medical Professionals Coverage	£10m aor €15m aor A\$15m aor
Terrorism, Political Violence & War	NCBR Political Violence SRCC & Malicious Damage Terrorism Liability Terrorism & Sabotage War & Civil War	Construction Fine Art & Exhibitions FI Hotels Leisure & Entertainment Manufacturing Mining Oil & Gas	\$80m aor
Transactional Risk	Tax Insurance and Contingent Liability Insurance Warranty and Indemnity Insurance	Broad range of sectors and international territories with a focus on UK and European transactions.	£30m aor €35m aor \$35m aor Accommodate an M&A transaction value between £20m and £300m
Warranty & Specialty Affinity	Added Value Ancillary Products All Risks Protection Automotive Protection Creditor	Affinity Groups Financial Institutions MGA's Online Distribution Partners Original Equipment Manufacturers	£150,000 aoc £2m Non-RTA Public Liability £1m Minimum Coverholder Income £500,000 All other methods of placement

■ Underwritten in Syndicate 2012
■ Underwritten in Syndicate 2012 & Syndicate 1955 – Split Stamp
■ Underwritten in Company Market

* More detail available in specific product documents, available upon request