

# Arch Insurance International – London Market Overview 2023

## Our strategy

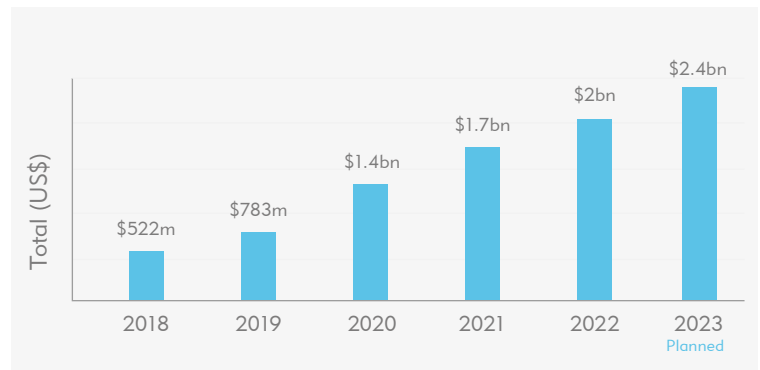
We continue to strengthen our presence in the market and increase our relevance to our brokers.

In 2023 we plan to underwrite approximately US\$2.4bn in GWP across more than 20 lines of business. Our aim is to become a Top 10 London Market insurer, based on GWP, in the next three years. Based on our current trajectory, we are on track.

In Lloyd’s, in addition to strong capacity growth through Syndicate 2012 and Syndicate 1955, we are maintaining our split-stamp strategy as well as further developing our lead capacity in many of our business lines.

Our strategy is founded upon our commitment to high levels of service and responsive underwriting that underpin our Pursuing Better Together® brand promise.

## GWP Growth



## Financial Strength Ratings\*

Standard & Poor’s	<b>A+</b>	Fitch	<b>AA-</b>
A.M. Best Company	<b>A+</b>	Moody’s	<b>A2</b>

## Pursuing Better Together®

Pursuing Better Together encapsulates how we always aspire to do business at Arch Insurance.





It is an approach that is based on collaboration, responsiveness and a genuine commitment to continually raising the bar.

It is our promise to our brokers, colleagues and other partners to:

- Listen, share insights and work together to deliver informed solutions.
- Build trusting, respectful and responsive relationships.
- Understand your goals and explore possibilities together.

### Arch Insurance International

5th Floor, 60 Great Tower Street, London, EC3R 5AZ  
[www.archinsurance.com/international](http://www.archinsurance.com/international)

-  [linkedin.com/company/arch-insurance-europe](https://www.linkedin.com/company/arch-insurance-europe)
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Class of Business	Sample Coverage Types*	Clients and Sectors*	Maximum Line Size
A&H	Accidental Death, Permanent and Temporary Total Disablement   Corporate Travel   Yacht Crew	Entertainers   FI   Key Personnel & HNW   Sports	\$6m aop \$30m aoe
Cargo & Logistics	Annual Covers, Single Shipments & Project Risks   Contractual & Professional Liability   Inland Cargo War & Political Violence   Marine Cargo & Stock Throughput	Construction & Engineering   Entertainment   Food & Drink   Healthcare   Manufacturing   Renewable Energy   Retail   Technology	\$20m aor
Casualty	Energy   Environmental Impairment   General Liability: Public, Products, Employers, Sudden & Accidental Pollution   Product Recall	Broad range of size and sector	\$10m aor Environmental Impairment Liability \$40m aor General Liability \$40m aor Onshore Energy Liability \$30m aor Offshore Energy Liability \$15m aor Product Recall
Commercial D&O	Commercial Crime   D&O   EPL   Fiduciary Liability   POSI   Side A	Defense/Aerospace   Manufacturing   Post-Claim Opportunities   REITs   Transportation   Wholesaler/Distributor	£20m aor A\$20m aor \$20m aor €20m aor
Contingency	Advertising agents   Event cancellation   Event liability   Film production   Non appearance   Prize indemnity   Transmission   Weather	Advertisers   Broadcasters   Event organisers   Media companies   Promotion agencies   Sponsors	\$50m aor Major Event Cancellation \$25m aor Standard Event Cancellation £25m aor Public Liability £10m aor Employers' Liability
Credit & Political Risk	Non-Delivery   Non-Payment   Political Risk   Unfair or Fair calling of contract bonds	Commercial Banks   Exporters   Financial Institutions   Multilateral Banks   Traders	\$40m aor
Cyber	Cyber   Media E&O   Tech E&O	Energy   Financial Services   Healthcare   Leisure / Restaurants   Retail   Tech, Media & Telecoms   Transport	\$20m aor
Energy Offshore	Construction   Control of Well   Cyber Buy-Back   GOM NWS   Loss of Production Income / BI   Offshore Renewables   Operational Risks   Physical damage   Third-party liabilities	Drilling, Service and Production Contractors   Independent Exploration & Production Companies of all sizes   Major Integrated Energy Companies   National Oil Companies   Offshore Renewables Operators	\$200m aor Operational Coverage \$100m aor Construction Coverage \$30m aor Third-Party Liabilities
Energy Onshore	Property Damage & Business Interruption   Third-Party Liability   Terrorism	Biofuels and Green/Alternative Energy   Downstream   Midstream   Power & Utilities	\$50m aor
Financial Institutions	Blended PI/Crime/D&O   Excess Stand Alone Crime   Excess Stand Alone PI   POSI   Stand Alone D&O	Blended: Asset managers   Hedge Funds   PE   Venture capital   Wealth Managers Excess D&O: Banks   Building Societies   Insurance Companies   Payment Processors & Managers	£15m aor A\$15m aor \$15m aor €15m aor
Fine Art & Specie	Cash in Transit   Fine Art   General Specie   Jewellers Block	Central & Commercial Banks   Cash in Transit Operators   Crypto Currency Custodians   Diamon Dealers   Fine Art Dealers   Logistics Providers	\$80m aor Fine Art & General Specie \$50m aor Jewellers Block & Cash in Transit \$200m Crypto Currency Consortium
Healthcare	Hospital Professional Liability   Long-term Care   Miscellaneous/Allied   Physician Professional Liability   Umbrella Liability	Children's Hospital   General Acute Care   Hospitals & Health Systems   Nursing Homes   University Teaching Hospitals	\$10m aor
Marine Hull & War Risks	All Risks   Builders Risk Clauses   IV/Freight Interest/TLO   Limited Conditions   Marine War	Construction and Repair Yards   Established ship-owners operating in all sectors   FI   HNW yacht owners	\$50m aor
Marine Liability	Ability to write on manuscript liability wordings as well as recognised standard London writings.	Port Authority & Terminal Operators Liability   PI - Marine   Shipowners' Liability/P&I   Ship Repair Yards   SME to Large Commercial Clients   Transport & Logistics Liability   Vessel Pollution	\$30m aoe
Professional Liability	Primary and excess coverage for both large complex risks and smaller accounts	Accountants   Architects   Design & Construction   Engineers   Insurance Brokers   Lawyers   Management Consultants   IP   Surveyors   Tech/Media/Telecoms	£15m aor \$20m aor €15m aor
Property (INTL)	All Risks   FLEXA only   Named Perils   NAT CAT only	Benign occupancies   CAT exposed risks   Well risk managed, higher hazard operational risks	\$25m aor \$10m crit cat £10m binder business
SME D&O	Corporate Legal Liability   Crime   D&O   EPL   Fiduciary   Gross Negligence   Individual Directors Liability   Public Officials	Management Liability for private companies domiciled in the UK, Europe or Australia   International SME companies   Italian risks requiring D&O, PO, GN or GN for Medical Professionals Coverage	£10m aor €15m aor A\$15m aor
Terrorism, Political Violence & War	NCBR   Political Violence   SRCC & Malicious Damage   Terrorism Liability   Terrorism & Sabotage   War & Civil War	Construction   Fine Art & Exhibitions   FI   Hotels   Leisure & Entertainment   Manufacturing   Mining   Oil & Gas	\$80m aor
Transactional Risk	Tax Insurance and Contingent Liability Insurance   Warranty and Indemnity Insurance	Broad range of sectors and international territories with a focus on UK and European transactions.	£30m aor €30m aor \$30m aor
Warranty & Specialty Affinity	Added Value Ancillary Products   All Risks Protection   Automotive Protection   Creditor	Affinity Groups   Financial Institutions   MGA's   Online Distribution Partners   Original Equipment Manufacturers	£150,000 aoc £2m Non-RTA Public Liability £1m Minimum Coverholder Income £500,000 All other methods of placement

\* More detail available in specific product documents, available upon request